



Consent Agenda

Vision, Mission, and Values

August Meeting Agenda

Board Dashboard: August 2026

Meeting Minutes

Board of Directors Meeting: June 2026

Report Items

Executive Committee Meeting Report

Development Committee Meeting Report

Finance Committee Meeting Report

Governance Committee Meeting Report

Documents

Financial Reports

2026 Board Calendar

Upcoming Meetings:

Executive Committee, Thursday, September 18: 5:15-7:00 PM

Finance Committee, Monday, September 21: 9:00 - 10:00 AM

Development Committee, Friday, September 11: 2:30-4:00 PM

Governance Committee, Wednesday, September 10: 5:00-6:30 PM

Board Meeting, Tuesday, October 20: 5:15-7:00 PM

VISION, MISSION, AND VALUES



Vision

We believe in the power of girls to thrive in a complex world by challenging norms and fostering self-confidence through mentorship and innovative programming.



Mission

To inspire all girls to be strong, smart, and bold.

Values



Equity

We commit to creating an equitable environment where every girl has the opportunity to succeed. Our programs are designed to ensure fair access, treatment, and outcomes for all, regardless of background.



Integrity

We prioritize impact over optics, ensuring our actions are honest, trustworthy, and respected. Our commitment to transparency guides us in building intentional, meaningful, sustainable change for every girl we serve. Integral to our integrity is a mission-focused service delivery that holds all staff, facilitators, and board members to a standard of excellence. This dedication ensures that our collective efforts are aligned with our core values, maintaining fidelity to our mission in every interaction and decision.



Innovation

We embrace a growth mindset, driving us to be innovative, visionary, and trailblazing in our efforts to empower girls. Our resilience fuels continual learning and adaptation, ensuring we are always at the forefront of transformative change.



Impact-Driven

We create meaningful and valued impact in our community and for the girls we serve by consistently implementing our programs with a commitment to service and developing data driven strategies that result in delivering reliable and transformative results.



Girls Inc. of Greater Indianapolis Board Social Agenda

Date: Tuesday, August 18

Time: 5:15-7:00pm (IN-PERSON)

Attendees: Board of Directors, CEO, Leadership Staff, Office Manager

Girls Inc. Mission: To inspire girls to be strong, smart, and bold.

Please Prepare:

- Read board book
- Review of new revision of the bylaws
- Review financials

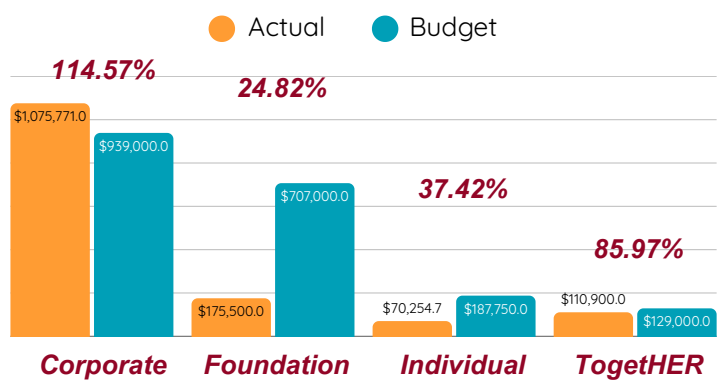
Time	Item	Strategic Initiatives	Purpose
5:15pm	Call to order	N/A	N/A
5:15pm	Board and Staff Engagement Discussion and Brainstorm	Connection	Connection Deliberate Decide
5:30pm	Investment accounts overview with Kristen Steward (PNC)	Oversight	Information
5:50pm	Governance Updates Vote on bylaws	Oversight	Information Deliberate Decide
6:05pm	Consent Agenda Review Financials Introducing new Controller	Oversight	Deliberate Decide Information
6:15pm	Strategic Plan Update	Goal 1, 2 ,3	Mission Information
6:30pm	Update from Advancement Network Mapping Together	Goals 1, 2, 3	Mission Information Deliberate
6:50pm	Executive Session	Oversight	Information
7:00pm	Adjourn	N/A	N/A



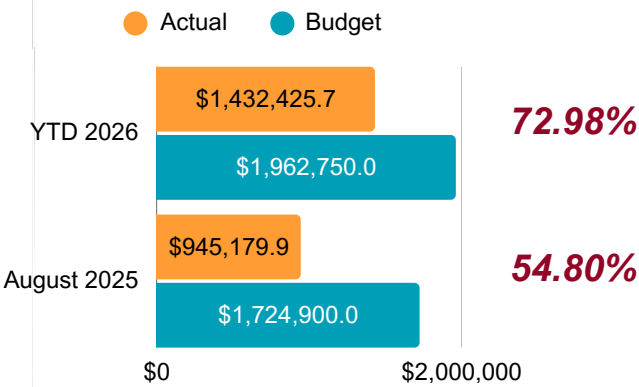
Board Dashboard: August 2026

DEVELOPMENT

Budget v Actual: Fundraising Buckets YTD



Budget v Actual: FY YTD



Cultivation/Prospect

Opportunity

\$453,000

Solicitations/Asks

Waiting

\$1,384,000

Gifts Released in 2026

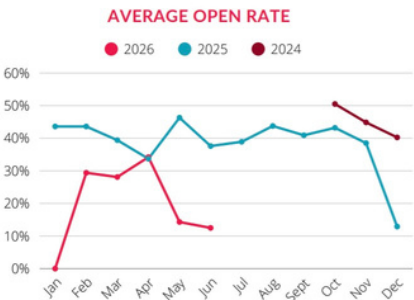
Secured in 2025

\$600,400

2026 MARKETING RECAP

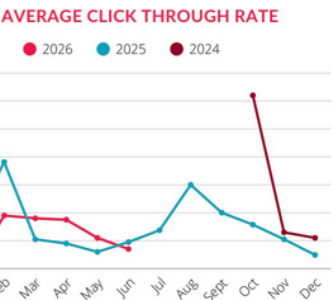


Email Open + Click Rate



Social Media Engagement

- LinkedIn: 4601 followers
 - 276 Average Post Reach
 - 144 Average Post Engagement
- Instagram: 4186 followers
 - 1,028 Average Post Reach
 - 43 Average Post Engagement
- Facebook: 3226 followers
 - 199 Average Post Reach
 - 10 Average Post Engagement



HUMAN RESOURCES



2026 Employee Retention Rate
YTD: 89.9%



Open Positions
-

BOARD ENGAGEMENT

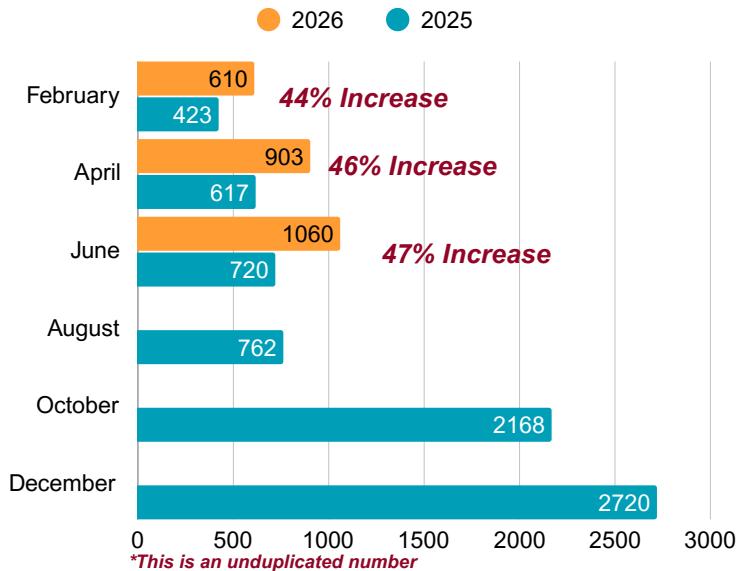


2025 Attendance Rate
72.86%

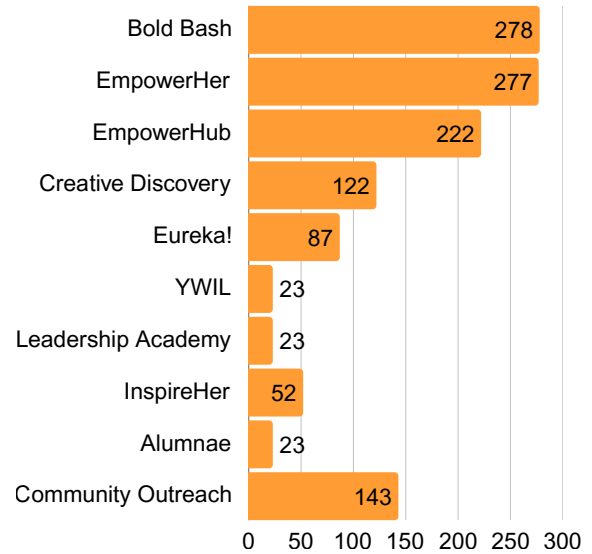
2026 Attendance Rate YTD
84.64%

PROGRAMS

Girls Served: 2025 v 2026



2026 Girls Served by Program



2026 Programs



School-Based Partnership
22



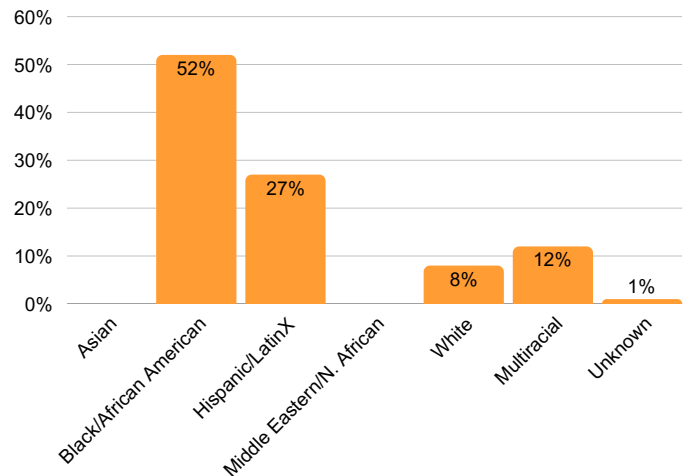
Center-Based Partnerships
3



Participants in School Meal Program
90%

**of known demographic data*

2026 Participant Demographics



VOLUNTEERS



Key Volunteer Partners:

- Rico & Kristin!
- Audiochuck
- Deloitte

Key Volunteer Opportunities:

- Direct Mail Support
- Kit Creations
- Program Supply Donations
- Amazon Wish List Donations

UPCOMING HIGHLIGHTS

Community, Coffee, & Conversation

Tuesday, August 25: 5:30 PM-7:30 PM
GIGI

Dinner & Connections

Thursday, September 17: 5:30 PM-7:30 PM
GIGI

TogetHER 2026

Friday, September 25: 11 AM-1 PM
Commission Row

Board of Directors Meeting Agenda
Tuesday, June 16th
5:15 PM-7:00 PM
At Girls Inc. of Greater Indianapolis



Board Members in Attendance

Sandy Ashley-Jordan, Ellen Butz, Shannon Charles, Rico Francis, Kristen Froehle, Shannon Furlin, Jennifer Grady, Carla Harris, Erica Harris, Lisa Hawkins, Mark Mosias, Andrew Peñalva, Jim Watson

Board Members not in Attendance

Jeannie Infante, Parul Malik, Jennifer Rufatto, Evelyn Thompson

Staff in Attendance

Lindsay Gramlich, Michelle Freeman, Carla Montgomery, Jade Stone, Bea DuBois

Official Meeting Minutes

Call to Order

Ellen Butz, Board Chair, called the meeting to order at 5:22 PM

Consent Agenda

Ellen Butz, Board Chair, presented the Consent Agenda for approval. No questions; a motion to approve was made by Kristin Froehle, Board Member; the motion was seconded by Mark Mosias, Board Member, and the board voted unanimously in favor.

Finance

Carla Harris, Finance Chair, introduced herself to the new board members.

Carla continued by speaking about financials. GIGI is currently in a cash-heavy spend with grants and donations received misaligned. There is a great pipeline, and she has no concerns. There are no plans to draw from endowment accounts.

There were no questions; a motion to approve was made by Kristin Froehle, the motion was seconded by Shannon Furlin, Board Member, and the board voted unanimously in favor.

Governance

Sandy Ashley-Jordan, Board Member, spoke about the changes made to the by-laws after April's board meeting recommendations. The grid made it easy for all board members to understand the proposed changes.

The motion to approve the by-laws was made by Erica Harris, Board Member; the motion was seconded by Sandy Ashley-Jordan. There were no questions, and the board voted unanimously in favor.



Other Business

Rico Francis, Board Member, shared that there is a volunteer event for fundraising scheduled for June 30th. This event is to engage the group and build emerging donors. Rico put an ask to the board to become engaged and think of 5-10 ppl willing to support the mission. Kristin Froehle added that this fundraising event will start with a low financial commitment, working towards engaging the potential donors organically. Anticipating ability to give will increase over time. Jade Stone, Senior Director of Advancement, added there will be a membership option for a \$5.00 per month recurring gift or \$75.00 one-time payment, with the goal of 100 people choosing the membership option.

Lindsay Gramlich, CEO/President, shared about two significant grant requests. Herb Simon will be a 6 figure ask and the largest gift request being made with Cummins. There are multi-year gifts that show changes in financials and tracking of funds, with multi-year grants that create a good problem. A final interview was completed for the controller role; great candidate.

Lindsay shared that GIGI has been named an IBJ non-profit honoree. GIGI has never been acknowledged in the past. IBJ will host an event on August 4th where some staff members will represent GIGI in this honor. Jennifer Grady, Board Member, shared that this nomination will give GIGI a minute blurb and earned media that goes to all funders.

Lindsay also shared that nine Leadership Lounge/Podcast GIGI girls are going to St. Louis for an advocacy summit. Leadership is excited to join and provide feedback to Nationals. The podcast is taking off, with GIGI continuing to work with Audiochuck in this process. Audiochuck is walking GIGI through all parts of podcast production, with safety being a top priority and working with girls on exposure to the process and resume building safely and properly. The podcast is a GIGI platform, and it will be monitored and have parameters.

Lindsay added there is a presentation in St. Louis, a presentation of their project on human trafficking, the girls being inspired by Hailey Buzbee. GIGI set boundaries and is working with the legal team at AudioChuck, as well as Jim Watson, Board Member. The podcast topics are about what the girls are passionate about; they are not running free, while being able to use their voice and be an advocate.

The podcast recording won't happen until fall, and Lindsay will give updates.

Michelle Freeman, COO, said this is the Pilot cohort, working closely with Audiochuck

Board of Directors Meeting Agenda
Tuesday, June 16th
5:15 PM-7:00 PM
At Girls Inc. of Greater Indianapolis



and taking all precautions to keep the girls safe in all aspects.

Michelle Freeman, COO, shared that there are 85 girls participating at Creative Discovery Camp each week. Eureka! Camp has seen an increase in enrollment at almost 50 girls.

Lisa Hawkins, Governance Chair, shared that the next board additions will be in January 2027. June/July is the open call for referrals, closing end of July, beginning of August. Currently having meet-and-greets to share more about GIGI and finding out about prospects' interest. The pipeline is filling up with great candidates. The Board Matrix has good coverage. Healthcare is a gap, as is IT. This is a breakdown in the board report. Not every spot will be covered, but we want a good variety, including strategic partners. Maybe a junior board at some point, but GIGI is not ready to bring on a girl at this time—possibility of looking at alumnae to join instead.

Business ended at 5:52 PM with social time beginning.

Girls Inc. of Greater Indianapolis

Executive Committee Meeting Minutes July 21, 2026

Attending: Ellen Butz, Lindsay Gramlich, Carla Harris, Lisa Hawkins, and Parul Malik.

The meeting was called to order at 5:15 pm.

Development

YTD numbers are looking good. Cummins will not be a sponsor since we have a large multi-year ask in front of them. Discussion on the need to comp tickets to Together for our major gran donors.

This year we need to look in on the sponsors for 2027. Build on the momentum of the event.

Given all the updates to the building there is a great opportunity to bring potential donors to see us in action

Finance

There were large expenditures in June and while we are down to a few months of operating there is an expectation that some large grants will be coming in the next month. Utilizing the Letter of Credit should be the last option to bridge any gaps in operating revenues. Discussed the idea of a policy of how we draw from back up funds to plug any cash flow issues.

James our new Controller starts August 3rd.

We need to start thinking about a multiyear financial plan/forecast to go along with the budget.

Carla will review our past projections to see how accurately

we have been in predicting cash flow. She will also be surveying the Board to see what they would like to see Finance present in the board meetings.

Governance

We are currently 17 board members. We can go to 25 but 22 is where we usually hover. Four members are up for a second term, and one is completing their second term. Need to recruit 4-5 new members. Discussed what the officer needs will be in 2027.

Lisa presented potential candidates and companies we want to recruit from.

Growth and Innovation Task Force

Cummins is providing Pro Bono with assistance on this (Thank you Parul).

Questions being asked are “what does growth look like going forward in Marion County” and “where should we be operating”?

We will need to decide what we will do with our existing strategic plan, extend or do a new one?

We are also doing an environmental scan to ensure we do not send staff into unsafe locations or where our programming may bring unwanted scrutiny.

Meeting was adjourned at 6:45 pm.



Development Committee Minutes

July 17, 2026

2:30 PM-4:00 PM

Committee Members

Parul Malik, Development Chair

Rico Francis

Kristin Froehle

~~Mark Mosias~~

~~Andrew Peñalva~~

Ad Hoc Members

~~Marla Taylor~~

Staff

Jade Stone, Senior Director of Advancement

Ketki Tamhankar, Individual Giving Director

- **Call to Order:** 2:30 PM
- **Updates:** 2:30 PM-2:35 PM
 - Overview of 2026 Progress

The committee began with a brief overview of 2026 progress to date. Year-to-date funds raised are looking strong, and the team has been especially encouraged by the number of multi-year awards that have come through, a promising sign of sustained donor commitment heading into the rest of the year. While this is great momentum, there is no slowing down!

- **Development & Board Goals 2026:** 2:35 PM-2:55 PM
 - Goals for 2026: Progress
 - 10% of Individual Donor Bucket: \$18,750
 - 10% of TogetHER Bucket: \$12,900
 - Sponsor a Girl for Summer Camp Campaign Match Recap
 - Girl Dad Week Recap
 - Rico & Kristin-led Volunteer Event Recap

PLEASE BRING: Ideas to support the committee and board meeting these goals

The committee then turned to a review of progress against the 2026 development and board goals. Currently, the team maintains a focus on the board support: 10% of the Individual Donor bucket goal, totaling \$18,750, and 10% of the TogetHER bucket goal, totaling \$12,900.

The group also recapped two summer campaigns that laid a strong foundation for continued growth in 2027. The Sponsor a Girl for Summer Camp matching campaign was a standout success: the committee superseded the match goal by more than \$4,000. A special shoutout was given to Ketki for her dedication in driving the campaign to meet, and exceed, the match.

Girl Dad Week was also highlighted as a success, generating strong engagement from the community, which was exactly the outcome the committee had hoped for.

There is more to come on growth for the next year, with intention of keeping both campaigns for 2027.

Rico and Kristin's volunteer event was recapped as well, and the committee expressed enthusiasm about the event's outcome, noting a strong desire to continue this model going forward and to open future events like it up to other board members. This would include board members hosting volunteer events with their networks at the GIGI office. The Bold Futures Network was also noted as carrying good momentum.

- **Fundraising Strategies & Support: 2:55 PM-3:30 PM**
 - TogetHER: Sponsorships & Individual Tickets

PLEASE BRING: Ideas to continue propelling us toward our goal!

Discussion then shifted to TogetHER sponsorships and individual tickets, which remain the committee's current focus. Members were asked to review the sponsorship list and the asks that are currently out, and to flag any organizations that seem like a strong match but aren't yet on the list. Individual tickets are set to go live on Monday, July 27.

- **Stewardship: 3:30 PM-3:50 PM**
 - Re-Engagement Support: Low effort, send an email with us copied to just say "I'm a board member, we'd love to connect again!"

The committee discussed re-engagement support as a stewardship priority. This is intended to be a low-effort ask: a brief, personal email to lapsed or disengaged contacts, copying the development team, simply noting, "I'm a board member, we'd love to connect again!"

It was noted that Ketki has already reached out to individuals identified for stewardship support. She will follow up with the committee as responses come in and share any resulting action items.

- **New Business, Asks, + Good of the Order: 3:50 PM-4:00 PM**
 - Any additional thoughts from the committee

There was no new business and the meeting adjourned at 3:30 PM.



of Greater Indianapolis

**Girls Inc. of Greater Indianapolis
Board of Directors**

**Minutes
Finance Committee**

July 20, 2026
9:00 – 10:00 a.m.

1) Call to Order

Called to order at 9:00am

Committee Member Attendees: Carla Harris, Jennifer Grady

Management Member Attendees: Lindsay Gramlich, Tamara Hardin

2) Strategic Items

a) Review Financial Statements

Balance Sheet

Profit & Loss

Donor Restrictions Listing

Budget to Actual

Cashflow

Committee discussed the June financial statements with focus areas being YTD revenue versus budget and prior year. Operating revenue (on a recognized basis) is about 28% of the annual budget and down from prior year; however, when adjusting for multi-year grants released from restriction in the current year and multi-year grants reserved for future years, operating revenue is over 50% which is strong given the back half of the year typically sees higher contributions and grants given donor preferences and timing of events. Additionally, several large multi-year, newly acquired grants will be recognized in July financial statements.

Operating expenses are largely in line with YTD budget and there were no line items requiring specific discussion.

Cash at the end of June approximates 1 month of operating expenses. Significant grant payments are expected in July, so while cash is being monitored closely, there is currently no expectation that we will need to draw cash from the Reserve account, but can do so if necessary in the short term and then replenish the reserve.

3) Other Business

Discussed Finance Director hire (start date August 1) and transition plan to be executed with Tammie (ends full time on September 25). Tammie to provide first draft of 2027 budget on an accelerated timeline ahead of the September 21 Finance Committee meeting. Subsequent to initial review by the Finance Committee, management to consider increased operating budget and program forecast for 2027 and potential to utilize a multi-year budget given the increased in multi-year grants. Discussed the additional analysis needed to support increasing the operating budget.

Next Meeting: September 21, 2026 @ 9am

May need to reschedule given time zone considerations.

Inspiring all girls to be strong, smart, and bold

4) Adjournment

Adjourned at 10:00am



of Greater Indianapolis

Girls Inc. of Greater Indianapolis Board of Directors

Governance Committee

REPORT

July 16, 2026
4:00PM– 5:30p.m.

Committee Members

Y	Lisa Hawkins, Chair	Y	Sandy Jordan
N	Shannon Charles	Y	Jennifer Rufatto
Y	Erica Harris	Y	Jim Watson
N	Lindsay Gramlich, President & CEO (Staff)		

- Meeting called to order at 4:31 PM
- Reviewed the May Governance Committee Report with a focus on action items to ground the group and provide context for the discussion.
- ***The meeting could not move forward as planned due to technical difficulties. The report below was shared with the Governance Committee in place of the meeting.***

Strategic Items

- **Board Member Development & Engagement**
 - Board recruitment remains underway, with prospective candidates identified and shared on a regular basis with the Governance Committee Chair. A candidate pipeline is being maintained, and selected individuals will be approached in late summer to initiate the candidate selection process.

Board Members (as of 7/31/26)	17
2 nd Term Complete as of 12/31/2026 (Jeannie)	-1
Not Returning for a 2 nd Term (Evelyn)	-1
Total Board Members as of 1/1/2027, with no action (Max # of Board Members per the Bylaws is 30, we generally target ~ 25)	<u>15</u>

Inspiring all girls to be strong, smart, and bold

- We have 5 Directors Completing their 1st Term as of 12/31/2026 (Sandy, Rico, Erica, Mark & Evelyn). As noted above, Evelyn has indicated she will not move forward with the 2nd term.
- A note will go out to the Board to confirm the remaining 4 Directors plan to return to complete their 2nd term. Recruiting efforts are underway with initial interest meetings taking place throughout the year and formal interviews beginning in August/September with the Executive Committee.
- The Governance Committee will participate in the final interviews during the Oct/Nov timeframe.
 - **Action Item:** Confirm Board members returning for a 2nd term and determine target number of new members for 2027 **(Lisa)**
 - **Action Item:** Communicate formal open call for Board nominees in July **(Lisa)**

Board Officer Elections

- It is time to open nominations for Officer positions. Currently, these roles are not all on a standard timeline, and I propose that we align them moving forward. If someone steps in mid-cycle due to a Director's departure, the replacement will complete that person's remaining term and may seek nomination if they wish to continue. We will need to determine if this change needs to be reflected in the Bylaws or handled as an operating procedure.
- Please be on the lookout for a "call for nominations" email in August for the following roles:
 - Chair / Executive Committee
 - Vice Chair / Development Committee
 - Treasurer / Finance Committee
 - Secretary / Governance Committee
- Directors may nominate any active Board member continuing into 2027 or self-nominate. The full Board will vote on 2027-2028 Officers at the October Board meeting.
 - **Action Item:** Open a call for nominations for Board officer roles by July 1 **(Lisa)**

Bylaws, Policies and Standard Operating Procedures

- To support our Bylaws and clarify "how" we operate, we are proposing the creation of Standard Operating Procedures (SOPs). This would be a new deliverable for the Governance Committee that documents important procedures such as bringing in new Board members, officer nominations, Board resignations, or our new Leave of Absence process. The timing is right to address this, especially with our new Board Portal for document access and maintenance.
 - **Action Item:** Lisa to follow-up with Jim Watson to request his leadership on the development of the new Standard Operating Procedures (SOPs). **(Lisa)**

Other Business

- **None**

Meeting adjourned at N/A

Girls Incorporated of Greater Indianapolis
Statement of Financial Position Comparison
As of Jun 30, 2026

	As of Jun 30, 2026	As of Jun 30, 2025 (PY)	\$ Change (PY)	% Change (PY)
Assets				
Current Assets				
Bank Accounts				
1000 Checking Account	22,826.29	-13,366.77	36,193.06	270.77%
1010 Sweep Account	133,163.59	185,403.59	-52,240.00	-28.18%
1050 Petty Cash	100.00	100.00	0.00	0.00%
1310 Postage Meter Account	1,018.52	452.38	566.14	125.15%
Total for Bank Accounts	\$157,108.40	\$172,589.20	-\$15,480.80	-8.97%
Accounts Receivable				
1200 Accounts Receivable	787,226.09	590,260.77	196,965.32	33.37%
Total for Accounts Receivable	\$787,226.09	\$590,260.77	\$196,965.32	33.37%
Other Current Assets				
1400 Prepaid Expenses	5,328.55	10,564.49	-5,235.94	-49.56%
1500 Investments	697,672.15	614,714.09	82,958.06	13.50%
1505 Endowment Investments	3,756,246.94	3,198,055.80	558,191.14	17.45%
1550 CICF Endowment Fund	19,386.44	17,264.29	2,122.15	12.29%
Total for Other Current Assets	\$4,478,634.08	\$3,840,598.67	\$638,035.41	16.61%
Total for Current Assets	\$5,422,968.57	\$4,603,448.64	\$819,519.93	17.80%
Fixed Assets				
	\$1,050,662.66	\$1,060,728.42	-\$10,065.76	-0.95%
Other Assets				
1590 Construction in Progress	66,095.62	26,460.87	39,634.75	149.79%
1900 Operating Right of Use Asset	16,651.35	16,651.35	\$0.00	0.00%
1905 Operating ROU Asset Accum Amort	-5,359.05	-2,208.43	-3,150.62	-142.66%
Total for Other Assets	\$77,387.92	\$40,903.79	\$36,484.13	89.19%
Total for Assets	\$6,499,219.15	\$5,705,080.85	\$794,138.30	13.92%
Liabilities and Equity				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 Accounts Payable	14,103.03	29,728.25	-15,625.22	-52.56%
2015 Tenant Security Deposit	500.00	500.00	\$0.00	0.00%
Total for Accounts Payable	\$14,603.03	\$30,228.25	-\$15,625.22	-51.69%
Credit Cards				
	\$8,110.69	\$0.00	\$8,110.69	
Other Current Liabilities				
2105 Deferred Revenue	6,000.00	10,500.00	-4,500.00	-42.86%
2200 Payroll Liabilities	\$55,598.39	\$38,134.08	\$17,464.31	45.80%
2305 Payroll Taxes Payable	2,520.61		2,520.61	
2710 Mortgage Payable Current Debt	16,515.54	16,940.17	-424.63	-2.51%
2720 Short-Term Oper Lease Liability	3,097.70	2,963.12	134.58	4.54%
Total for Other Current Liabilities	\$83,732.24	\$68,537.37	\$15,194.87	22.17%
Total for Current Liabilities	\$106,445.96	\$98,765.62	\$7,680.34	7.78%
Long-term Liabilities				
	\$131,502.03	\$165,636.10	-\$34,134.07	-20.61%
Total for Liabilities	\$237,947.99	\$264,401.72	-\$26,453.73	-10.01%
Equity				
3000 Unrestricted Net Assets	1,342,903.75	1,246,643.52	96,260.23	7.72%
3100 Donor Restricted Net Assets	2,770,881.95	1,787,027.81	983,854.14	55.06%
3200 Endowment	2,250,000.00	2,250,000.00	\$0.00	0.00%
Net Income	-50,714.54	157,007.80	-207,722.34	-132.30%
Total for Equity	\$6,313,071.16	\$5,440,679.13	\$872,392.03	16.03%
Total for Liabilities and Equity	\$6,551,019.15	\$5,705,080.85	\$845,938.30	14.83%

Girls Inc. of Greater Indianapolis
Profit Loss Prev Year Comparison
January - June, 2026

	Total			
	Jan - Jun, 2026	Jan - Jun, 2025 (PY)	Change	% Change
Revenue				
4000 Individual Donations	57,073.34	61,338.48	-4,265.14	-6.95%
4010 Corporate Donations & Grants	235,486.63	285,197.09	-49,710.46	-17.43%
4020 Foundation Donations & Grants	151,000.00	139,335.98	11,664.02	8.37%
4030 Restricted for Future Years	149,487.50	176,650.00	-27,162.50	-15.38%
4100 Program Services Income	48,340.49	53,295.52	-4,955.03	-9.30%
4200 Rental Income	3,000.00	3,000.00	0.00	0.00%
4300 Gift In Kind Income	15,000.00	3,425.00	11,575.00	337.96%
4400 Event, Net	67,500.00	57,181.71	10,318.29	18.04%
4800 Interest Income	5,862.50	3,607.91	2,254.59	62.49%
4900 Investment Interest & Dividends	44,250.65	40,489.08	3,761.57	9.29%
4910 Investment Realized Gain/Loss	33,856.24	24,330.34	9,525.90	39.15%
4920 Investment Unrealized Gain/Loss	269,069.68	185,465.03	83,604.65	45.08%
Total Revenue	\$ 1,079,927.03	\$ 1,033,316.14	\$ 46,610.89	4.51%
Gross Profit	\$ 1,079,927.03	\$ 1,033,316.14	\$ 46,610.89	4.51%
Expenditures				
5000 Salaries & Wages Expense	590,028.83	476,714.12	113,314.71	23.77%
5100 Payroll Taxes Expense	43,582.40	35,295.21	8,287.19	23.48%
5200 Benefits Expense	78,807.04	61,545.74	17,261.30	28.05%
5300 Other Labor Expense	28,526.43	12,377.99	16,148.44	130.46%
5400 Contractor Services Expense	90,716.12	82,634.55	8,081.57	9.78%
5500 Professional Fees Expense	24,104.00	28,207.34	-4,103.34	-14.55%
5600 Insurance Expense	15,172.99	11,897.50	3,275.49	27.53%
5700 Occupancy Expense	43,195.22	16,474.76	26,720.46	162.19%
5800 Equipment Expense	55,977.98	24,602.06	31,375.92	127.53%
5900 Materials & Supplies Expense	54,287.67	21,249.93	33,037.74	155.47%
6000 Public Relations Expense	4,240.22	7,684.24	-3,444.02	-44.82%
6100 Printing & Mailing Expense	1,090.02	1,403.64	-313.62	-22.34%
6200 Workforce Development Expenses	0.00	7,000.00	-7,000.00	-100.00%
6300 Travel Expense	28,108.38	19,565.27	8,543.11	43.66%
6400 Conference Expense	1,356.52	687.12	669.40	97.42%
6500 Membership & Subscription Exp	580.00	432.00	148.00	34.26%
6600 National Dues Expense	6,000.00	6,000.00	0.00	0.00%
7000 Bank Charges Expense	1,214.00	462.54	751.46	162.46%
7100 Credit Card Processing Exp	1,582.14	1,177.98	404.16	34.31%
7200 Interest Expense	5,538.01	5,368.52	169.49	3.16%
7300 Investment Fees Expense	7,329.84	12,038.46	-4,708.62	-39.11%
7411 Gift In Kind Expense	3,000.00	3,425.00	-425.00	-12.41%
8000 Depreciation Expense	46,203.76	40,064.37	6,139.39	15.32%
Total Expenditures	\$ 1,130,641.57	\$ 876,308.34	\$ 254,333.23	29.02%
Net Operating Revenue	-\$ 50,714.54	\$ 157,007.80	-\$ 207,722.34	-132.30%
Net Revenue	-\$ 50,714.54	\$ 157,007.80	-\$ 207,722.34	-132.30%

Accrual Basis

Girls Incorporated of Greater Indianapolis
Statement of Activity by Class
January-June, 2026

	Administration	Fundraising	Alumnae	Camp	EmpowerHubs	Eureka!	InspireHer	YWIL	Total for Program	Total
Revenue										
4000 Individual Donations	\$0.00	45,234.77	\$0.00	11,838.57	\$0.00	\$0.00	\$0.00	\$0.00	11,838.57	\$57,073.34
4010 Corporate Donations & Grants	\$0.00	97,099.13	29,487.50	5,000.00	\$0.00	8,500.00	\$0.00	95,400.00	138,387.50	\$235,486.63
4020 Foundation Donations & Grants	\$0.00	94,000.00	\$0.00	27,000.00	\$0.00	10,000.00	20,000.00	\$0.00	57,000.00	\$151,000.00
4030 Restricted for Future Years	\$0.00	\$0.00	29,487.50	\$0.00	\$0.00	\$0.00	20,000.00	100,000.00	149,487.50	\$149,487.50
4100 Program Services Income				20,105.91	19,500.00	1,665.08		7,069.50	48,340.49	48,340.49
4200 Rental Income	3,000.00									3,000.00
4300 Gift In Kind Income		15,000.00								15,000.00
4400 Event, Net	\$0.00	67,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$67,500.00
4800 Interest Income	5,862.50									5,862.50
4900 Investment Interest & Dividends	44,250.65									44,250.65
4910 Investment Realized Gain/Loss	33,856.24									33,856.24
4920 Investment Unrealized Gain/Loss	269,069.68									269,069.68
Total for Revenue	356,039.07	318,833.90	58,975.00	63,944.48	19,500.00	20,165.08	40,000.00	202,469.50	405,054.06	\$1,079,927.03
Gross Profit	356,039.07	318,833.90	58,975.00	63,944.48	19,500.00	20,165.08	40,000.00	202,469.50	405,054.06	\$1,079,927.03
Expenditures										
5000 Salaries & Wages Expense	78,425.71	161,557.76	15,125.59	45,174.77	154,991.71	78,689.02		56,064.27	350,045.36	590,028.83
5100 Payroll Taxes Expense	5,712.70	10,217.75	2,443.80	3,497.58	10,569.60	6,775.57	\$0.00	4,365.40	27,651.95	\$43,582.40
5200 Benefits Expense	22,385.45	19,688.68	700.34	14.44	23,387.02	6,189.34	\$0.00	6,441.77	36,732.91	\$78,807.04
5300 Other Labor Expense	5,058.08	5,207.60	2,166.89	555.46	9,423.83	3,834.85	\$0.00	2,279.72	18,260.75	\$28,526.43
	8,376.15	67,765.00		8,000.00	200.00	1,795.00		4,579.97	14,574.97	90,716.12
5500 Professional Fees Expense	3,270.85	5,169.81	711.88	1,063.75	5,595.33	3,446.55	\$0.00	4,845.83	15,663.34	\$24,104.00
5600 Insurance Expense	2,476.59	3,212.64	813.58	929.53	4,027.75	2,219.11	\$0.00	1,493.79	9,483.76	\$15,172.99
5700 Occupancy Expense	4,385.35	4,808.30	710.12	1,376.31	5,413.86	8,641.49	\$0.00	17,859.79	34,001.57	\$43,195.22
5800 Equipment Expense	2,709.08	10,989.04	940.56	911.09	8,381.05	7,489.28	\$0.00	24,557.88	42,279.86	\$55,977.98
5900 Materials & Supplies Expense	3,393.09	280.34	302.19	13,950.94	475.54	19,893.32	\$0.00	15,992.25	50,614.24	\$54,287.67
6000 Public Relations Expense	114.29	3,066.64	\$0.00	147.90	111.39	800.00	\$0.00	\$0.00	1,059.29	\$4,240.22
6100 Printing & Mailing Expense	-31.05	987.68	\$0.00	\$0.00	33.39	100.00	\$0.00	\$0.00	133.39	\$1,090.02
6200 Workforce Development Expenses						\$0.00			\$0.00	\$0.00
6300 Travel Expense	99.77	83.31	13.00	1,920.00	3,520.43	16,632.66		5,839.21	27,925.30	28,108.38
6400 Conference Expense	1,356.52									1,356.52
6500 Membership & Subscription Exp	170.00					410.00			410.00	580.00
6600 National Dues Expense	1,440.00	840.00	360.00	360.00	1,440.00	900.00		660.00	3,720.00	6,000.00
7000 Bank Charges Expense	1,164.00					50.00			50.00	1,214.00
7100 Credit Card Processing Exp		502.08		994.01		63.86		22.19	1,080.06	1,582.14
7200 Interest Expense	742.09	1,345.73	138.46	276.90	1,456.48	897.17		681.18	3,450.19	5,538.01
7300 Investment Fees Expense	7,329.84									7,329.84
7411 Gift In Kind Expense		3,000.00								3,000.00
8000 Depreciation Expense	5,724.64	11,319.80	1,307.54	2,462.66	12,086.98	7,563.62		5,738.52	29,159.32	46,203.76
Total for Expenditures	154,303.15	310,042.16	25,733.95	81,635.34	241,114.36	166,390.84	\$0.00	151,421.77	666,296.26	\$1,130,641.57
Net Operating Revenue	201,735.92	8,791.74	33,241.05	-17,690.86	-221,614.36	-146,225.76	40,000.00	51,047.73	-261,242.20	-\$50,714.54
Net Revenue	201,735.92	8,791.74	33,241.05	-17,690.86	-221,614.36	-146,225.76	40,000.00	51,047.73	-261,242.20	-\$50,714.54

Girls Incorporated of Greater Indianapolis
2026 Budget vs. Actuals
January - December 2026

	Total				
	Actual	Budget	over Budget	% of Budget	Notes - 6 mos. Equals 50% of annual budget
Revenue					
4000 Individual Donations	57,073.34	187,750.00	-130,676.66	30.40%	Most individual gifts occur near year-end.
4010 Corporate Donations & Grants	235,486.63	939,000.00	-703,513.37	25.08%	Corporate gifts/grants are not distributed evenly throughout year.
4020 Foundation Donations & Grants	151,000.00	707,000.00	-556,000.00	21.36%	Foundation gifts/grants are not distributed evenly throughout year.
4100 Program Services Income	48,340.49	109,375.00	-61,034.51	44.20%	Most occur April - October. All school partners have paid for Spring semester services.
4200 Rental Income	3,000.00	6,000.00	-3,000.00	50.00%	\$500 per month from our tenant Indiana Council on Problem Gambling.
4300 Gift In Kind Income	15,000.00	0.00	15,000.00	0.00%	Evergreen Communication Strategies \$3,000; Ind Sports Corp. \$12,000 in furniture donations.
4400 Event, Net	67,500.00	129,000.00	-61,500.00	52.33%	Most event income and expenses will occur during the late summer.
4800 Interest Income	5,862.50	6,000.00	-137.50	97.71%	Increased due to larger than usual cash in sweep account Jan - May this year.
Total Revenue	\$ 583,262.96	\$ 2,084,125.00	-\$ 1,500,862.04	27.99%	
Gross Profit	\$ 583,262.96	\$ 2,084,125.00	-\$ 1,500,862.04	27.99%	
Expenditures					
5000 Salaries & Wages Expense	590,028.83	1,298,000.00	-707,971.17	45.46%	Staffing is as budgeted for 2026.
5100 Payroll Taxes Expense	43,582.40	99,300.00	-55,717.60	43.89%	Staffing is as budgeted for 2026.
5200 Benefits Expense	78,807.04	175,250.00	-96,442.96	44.97%	Staffing is as budgeted for 2026.
5300 Other Labor Expense	28,526.43	30,000.00	-1,473.57	95.09%	Intentional Coaching Consultants and Staff Renewal expenses (ADFF Grant)
5400 Contractor Services Expense	90,716.12	72,500.00	18,216.12	125.13%	Cape Fletcher (FR consulting), DEIB trainings, grant writing, handyman services, etc.
5500 Professional Fees Expense	24,104.00	28,200.00	-4,096.00	85.48%	Audit & tax prep billings are completed. Legal fees for consultations for basement reno and DEIB.
5600 Insurance Expense	15,172.99	26,225.00	-11,052.01	57.86%	Commercial insurance is billed 25% in first payment for policy year with 75% billed over remaining 11 mos.
5700 Occupancy Expense	43,195.22	92,500.00	-49,304.78	46.70%	Includes \$15,369.50 in furniture for basement projects; to be capitalized at year-end.
5800 Equipment Expense	54,287.67	71,250.00	-16,962.33	76.19%	Includes \$17,000 in Tech expansion expenses for Computer Lab creation to be capitalized at year-end.
5900 Materials & Supplies Expense	54,287.67	76,500.00	-22,212.33	70.96%	Heavy expenses during summer camps for food & activities.
6000 Public Relations Expense	4,240.22	21,210.00	-16,969.78	19.99%	Includes marketing, recruiting, advertising, and cultivation expenses.
6100 Printing & Mailing Expense	1,090.02	7,910.00	-6,819.98	13.78%	Includes donor appeal mailings will continue until year-end.
6200 Workforce Development Expenses	0.00	67,000.00	-67,000.00	0.00%	Summer internships for Eureka! & YWIL paid in July. Computer lab tutors will begin in the Fall.
6300 Travel Expense	28,108.38	42,210.00	-14,101.62	66.59%	Program mileage reimbursements and fieldtrips for program participants.
6400 Conference Expense	1,356.52	4,500.00	-3,143.48	30.14%	National Conference and Executive Roundtable Conferences
6500 Membership & Subscription Exp	580.00	2,150.00	-1,570.00	26.98%	
6600 National Dues Expense	6,000.00	12,000.00	-6,000.00	50.00%	
7000 Bank Charges Expense	1,214.00	1,450.00	-236.00	83.72%	Line of credit renewal (\$500) occurred early in this year.
7100 Credit Card Processing Exp	1,582.14	4,500.00	-2,917.86	35.16%	Fees for program registration and donation payments made via credit cards.
7200 Interest Expense	5,538.01	10,500.00	-4,961.99	52.74%	Interest on Note on building (mortgage)
7411 Gift In Kind Expense	3,000.00	0.00	3,000.00	0.00%	Evergreen Communication Strategies \$500 monthly (NP discount on services).
8000 Depreciation Expense	46,203.76	85,000.00	-38,796.24	54.36%	
Total Expenditures	\$ 1,121,621.42	\$ 2,228,155.00	-\$ 1,106,533.58	50.34%	
Net Operating Revenue	-\$ 538,358.46	-\$ 144,030.00	-\$ 394,328.46	373.78%	
Net Revenue	-\$ 538,358.46	-\$ 144,030.00	-\$ 394,328.46	373.78%	
2026 Grants Restricted for Future Years	(149,487.50)	0.00			
Gifts to be Released from Restriction in 2026	1,187,232.38	600,400.00			
Permanent Endowment Account Draw	-	0.00			
Net Operating Gain/Loss	\$ 499,386.42	\$ 456,370.00			

Monday, Jul 13, 2026 11:39:11 AM GMT-7 - Accrual Basis

Girls Incorporated of Greater Indianapolis
Monthly Budget vs. Actuals
June 1 - 30, 2026

Total					
	Actual	Budget	over Budget	% of Budget	Notes
Revenue					
4000 Individual Donations	9,010.62	5,300.00	3,710.62	170.01%	Most individual gifts occur near year-end.
4010 Corporate Donations & Grants	44,241.62	50,000.00	-5,758.38	88.48%	Corporate gifts/grants are not distributed evenly throughout year.
4020 Foundation Donations & Grants	41,000.00	32,000.00	9,000.00	128.13%	Foundation gifts/grants are not distributed evenly throughout year.
4100 Program Services Income	16,218.51	25,000.00	-8,781.49	64.87%	Most occur April - October. All school partners have paid for Spring semester services.
4200 Rental Income	500.00	500.00	0.00	100.00%	\$500 per month from our tenant Indiana Council on Problem Gambling.
4300 Gift In Kind Income	500.00	0.00	500.00	0.00%	Evergreen Communication Strategies \$3,000; Ind Sports Corp. \$12,000 in furniture donations.
4400 Event, Net	2,500.00	30,000.00	-27,500.00	8.33%	Most event income and expenses will occur during the late summer.
4800 Interest Income	467.65	500.00	-32.35	93.53%	Increased due to larger than usual cash in sweep account Jan - May this year.
Total Revenue	\$ 114,438.40	\$ 143,300.00	-\$ 28,861.60	79.86%	
Gross Profit	\$ 114,438.40	\$ 143,300.00	-\$ 28,861.60	79.86%	
Expenditures					
5000 Salaries & Wages Expense	106,003.86	100,000.00	6,003.86	106.00%	Staffing is as budgeted for 2026.
5100 Payroll Taxes Expense	7,814.07	7,650.00	164.07	102.14%	Staffing is as budgeted for 2026.
5200 Benefits Expense	13,733.41	14,600.00	-866.59	94.06%	Staffing is as budgeted for 2026.
5300 Other Labor Expense	5,577.70	4,775.00	802.70	116.81%	Intentional Coaching Consultants and Staff Renewal expenses (ADFF Grant)
5400 Contractor Services Expense	13,628.06	0.00	13,628.06		Cape Fletcher (FR consulting), DEIB trainings, grant writing, handyman services, etc.
5500 Professional Fees Expense	600.00	5,000.00	-4,400.00	0.00%	Audit & tax prep billings are completed. Legal fees for consultations for basement reno and DEIB.
5600 Insurance Expense	2,528.83	2,185.42	343.41	115.71%	Commercial insurance is billed 25% in first payment for policy year with 75% billed over remaining 11 mos.
5700 Occupancy Expense	3,254.19	7,708.34	-4,454.15	42.22%	Includes \$15,369.50 in furniture for basement projects; to be capitalized at year-end.
5800 Equipment Expense	17,753.68	6,261.58	11,492.10	283.53%	Includes \$17,000 in Tech expansion expenses for Computer Lab creation to be capitalized at year-end.
5900 Materials & Supplies Expense	24,476.97	13,166.67	11,310.30	185.90%	Heavy expenses during summer camps for food & activities.
6000 Public Relations Expense	362.66	2,912.50	-2,549.84	12.45%	Includes marketing, recruiting, advertising, and cultivation expenses.
6100 Printing & Mailing Expense	30.51	500.00	-469.49	0.00%	Includes donor appeal mailings will continue until year-end.
6200 Workforce Development Expenses	0.00	6,000.00	-6,000.00	0.00%	Summer internships for Eureka! & YWIL paid in July. Computer lab tutors will begin in the Fall.
6300 Travel Expense	13,413.77	10,000.00	3,413.77	134.14%	Program mileage reimbursements and fieldtrips for program participants.
6400 Conference Expense	0.00	0.00	0.00	0.00%	National Conference and Executive Roundtable Conferences
6500 Membership & Subscription Exp	170.00	0.00	170.00	0.00%	
6600 National Dues Expense	1,000.00	1,000.00	0.00	100.00%	
7000 Bank Charges Expense	164.00	100.00	64.00	164.00%	Line of credit renewal (\$500) occurred early in this year.
7100 Credit Card Processing Exp	717.22	600.00	117.22	119.54%	Fees for program registration and donation payments made via credit cards.
7200 Interest Expense	901.15	900.00	1.15	100.13%	Interest on Note on building (mortgage)
7411 Gift In Kind Expense	500.00	0.00	500.00	0.00%	Evergreen Communication Strategies \$500 monthly (NP discount on services).
8000 Depreciation Expense	7,787.85	7,083.33	704.52	109.95%	
Total Expenditures	\$ 220,417.93	\$ 190,442.84	\$ 29,975.09	115.74%	
Net Operating Revenue	-\$ 105,979.53	-\$ 47,142.84	-\$ 58,836.69	224.81%	
Net Revenue	-\$ 105,979.53	-\$ 47,142.84	-\$ 58,836.69	224.81%	
2026 Grants Restricted for Future Years	(49,487.50)	0.00			
Gifts to be Released from Restriction for use in 2026	1,187,232.38	600,400.00			
Permanent Endowment Account Draw	-	0.00			
Net Operating Gain/Loss	\$ 1,031,765.35	\$ 553,257.16			

January 1, 2026 - December 31, 2026

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>TOTAL</u>
Cash Balance Forward - Checking/Sweep Acct.	492,800.00	501,750.00	583,000.00	540,100.00	492,000.00	325,500.00	172,600.00	281,400.00	286,400.00	308,100.00	270,700.00	486,200.00	
Transfers to/from Endowment	-	-	-										
Transfers to/from Investments	-	-	-										
Income													
Contributed Income, Individuals	3,000.00	6,600.00	15,800.00	19,400.00	9,200.00	10,000.00	10,000.00	18,000.00	38,000.00	30,000.00	20,000.00	40,000.00	220,000.00
Contributed Income, Corporations	9,000.00	206,150.00	5,400.00	26,000.00	30,100.00	44,750.00	205,000.00	150,000.00	123,000.00	79,850.00	255,000.00	100,000.00	#####
Contributed Income, Foundations	136,500.00	21,000.00	100,000.00	56,000.00	12,500.00	21,000.00	75,000.00	-	1,300.00	2,000.00	100,000.00	175,000.00	700,300.00
Earned Income	4,600.00	1,850.00	1,500.00	15,500.00	7,700.00	16,000.00	3,800.00	2,000.00	1,000.00	15,750.00	500.00	500.00	70,700.00
TOTAL INCOME	153,100.00	235,600.00	122,700.00	116,900.00	59,500.00	91,750.00	293,800.00	170,000.00	163,300.00	127,600.00	375,500.00	315,500.00	#####
Expenses													
General Operating Expenses	148,200.00	154,350.00	165,600.00	165,000.00	226,000.00	261,250.00	185,000.00	165,000.00	165,000.00	165,000.00	160,000.00	170,000.00	#####
TOTAL EXPENSES	144,150.00	154,350.00	165,600.00	165,000.00	226,000.00	261,250.00	185,000.00	165,000.00	141,600.00	165,000.00	160,000.00	170,000.00	#####
SURPLUS/DEFICIT FOR MONTH	8,950.00	81,250.00	(42,900.00)	(48,100.00)	(166,500.00)	(169,500.00)	108,800.00	5,000.00	21,700.00	(37,400.00)	215,500.00	145,500.00	94,850.00
CASH BALANCE (DEFICIT)	501,750.00	583,000.00	540,100.00	492,000.00	325,500.00	156,000.00	281,400.00	286,400.00	308,100.00	270,700.00	486,200.00	631,700.00	
PNC Reserve Fund	658,498.42	664,784.86	633,621.67	674,158.08	698,429.27	697,672.15							
PNC Endowment Account	#####	#####	#####	#####	#####	#####							



2026 BOARD OF DIRECTORS

Committee + Meeting Dates

BOARD MEETINGS

** All meetings will be held in person in the Board Room at the GiGi Campus.*

Wednesday, February 18: 4:00 PM-7:00 PM (This will also be our retreat)

Tuesday, April 21: 5:15-7:00 PM

Tuesday, June 16: Time TBD as this will be more of a social event with a little board business thrown in.

Tuesday, August 18: 5:15 -7:00 PM

Tuesday, October 20: 5:15 -7:00 PM

Tuesday, December 15: 5:15 -7:00 PM

COMMITTEE MEETINGS

Executive Committee Meetings

Tuesday, January 20: 5:15-7:00 PM

Tuesday, March 24: 5:15-7:00 PM

Tuesday, May 19: 5:15-7:00 PM

Tuesday, July 21: 5:15-7:00 PM

Tuesday, September 15: 5:15-7:00 PM

Tuesday, November 17: 5:15-7:00 PM

Finance Committee Meetings

Monday, January 19: 9:00 AM

Monday, February 9: 10:00 AM

Monday, April 13: 10:00 AM

Monday, July 20: 10:00 AM

Monday, September 21: 9:00 AM

Monday, November 16: 9:00 AM

Development Committee Meetings

Friday, January 16: 2:30-4:00 PM

Friday, March 20: 2:30-4:00 PM

Friday, May 15: 2:30-4:00 PM

Friday, July 17: 2:30-4:00 PM

Friday, September 11: 2:30-4:00 PM

Friday, November 13: 2:30-4:00 PM

Governance Committee Meetings

Thursday, January 15: 4:00-5:30 PM

Thursday, March 19: 4:00-5:30 PM

Thursday, May 21: 4:00-5:30 PM

Thursday, July 16: 4:00-5:30 PM

Thursday, September 17: 4:00-5:30 PM

Thursday, November 12: 4:00-5:30 PM