



Girls Inc. of Greater Indianapolis Board Meeting + Retreat Agenda

Date: February 18, 2026

Time: 4:00-7:00pm (IN-PERSON)

Attendees: Board of Directors, CEO, Office Manager, Taylor Advising

Girls Inc. Mission: To Inspire Girls to Be Strong, Smart, and Bold.

Please Prepare: Thorough review of the board book and financials, and an open mind to explore possibilities and potentials during the retreat section.

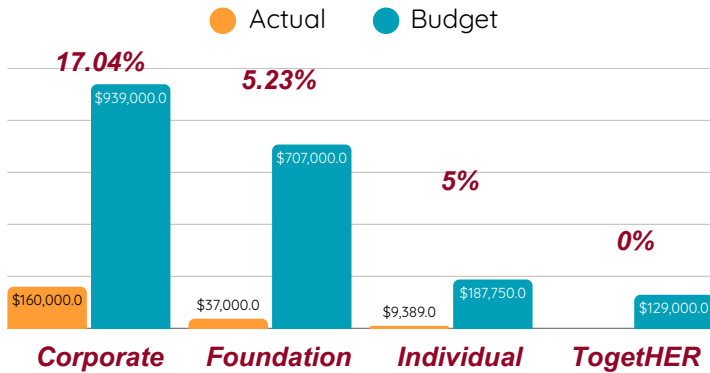
Time	Item	Strategic Initiatives	Purpose
4:00pm	Board Retreat Facilitated by Taylor Advising Welcome and intros		Mission Information Connection Deliberate Decide
6:15pm	Consent Agenda Committee meeting executive summaries New consent forms for signature	Oversight Goals 1, 2, 3	Information
6:25pm	2025 Year in Review/CEO Update Record breaking year	Goals 1, 2, 3	Mission Information Connection
6:35pm	Financial Oversight Vote on financials Review dashboard Audit timeline	Oversight	Deliberate Decide Information
6:45pm	Executive Session	Oversight	Information
7:00pm	Adjournment		End



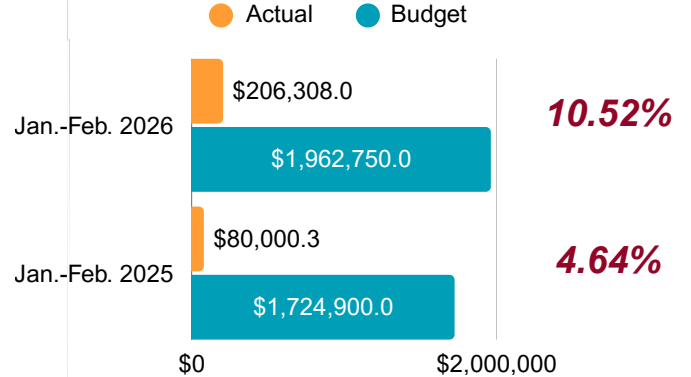
Board Dashboard: February 2026

DEVELOPMENT

Budget v Actual: Fundraising Buckets YTD



Budget v Actual: FY YTD



Cultivation/Prospect

Opportunity
\$1,129,500

Solicitations/Asks

Waiting
\$350,000

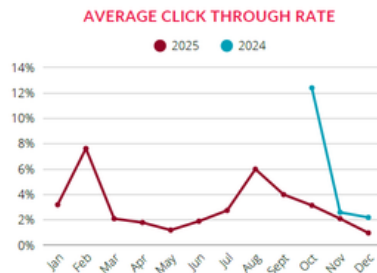
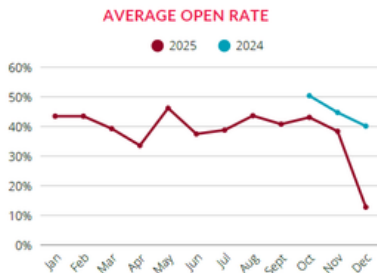
Gifts Released in 2026

Secured in 2025
\$600,400

2025 MARKETING RECAP



Email Open + Click Rate



*over 1,000 clicks for the Classy Give page.



Social Media Engagement

- LinkedIn: 4188 followers
 - 101 Average Post Reach
 - 12 Average Post Engagement
- Instagram: 3973 followers
 - 206 Average Post Reach
 - 9 Average Post Engagement
- Facebook: 3151 followers
 - 85 Average Post Reach
 - 6 Average Post Engagement

HUMAN RESOURCES



2025 Employee Retention Rate
YTD: 93.5%



Open Positions

- 3 Program Facilitators
- 1 Program Specialist

BOARD ENGAGEMENT

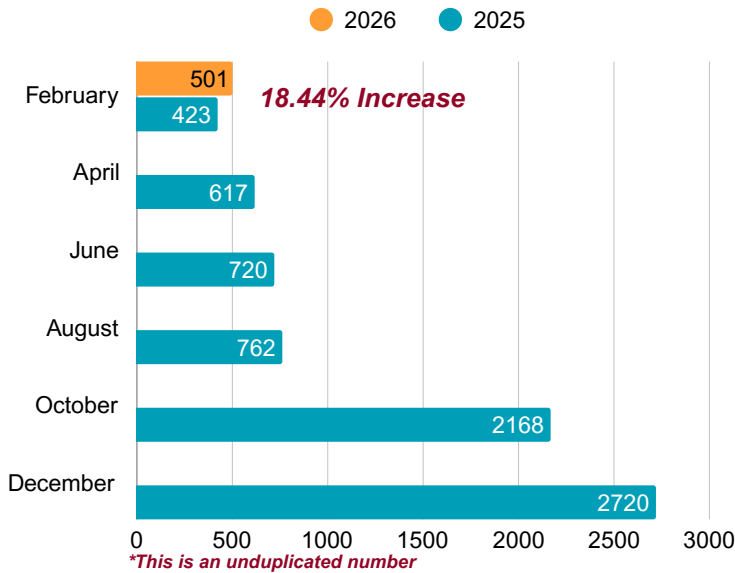
Please schedule 2026 1:1 with Lindsay + Jade.



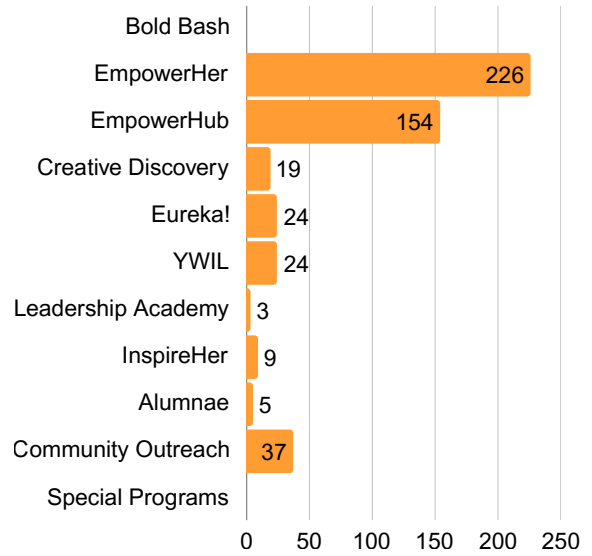
2025 Attendance Rate
72.86%

PROGRAMS

Girls Served: 2025 v 2026



2026 Girls Served by Program



2026 Programs



School-Based Partnership

22



Center-Based Partnerships

3

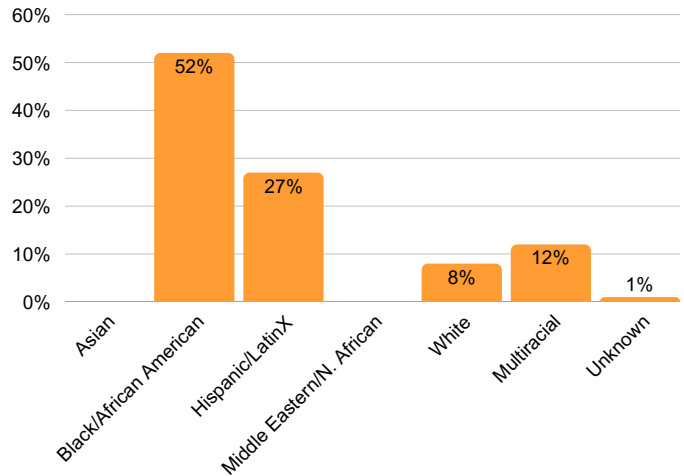


Participants in School Meal Program

90%

**of known demographic data*

2026 Participant Demographics



VOLUNTEERS



Key Volunteer Partners:

- COX Automotive
- Audiochuck
- Pepsi Co.

Key Volunteer Opportunities:

- Direct Mail Support
- Kit Creations
- Program Supply Donations
- Amazon Wish List Donations

UPCOMING HIGHLIGHTS

Advocacy Day 2026

Tuesday, February 17: 8:15 AM-4 PM
GIGI & Cummins & Statehouse

Staff Appreciation Day

Friday, March 6: 11 AM-12 PM
GIGI

*Horizon League International
Women's Day Celebration*

Tuesday, March 10: 5:30 PM
Corteva Coliseum at the Fair Grounds

Mock Interviews 2026

Saturday, March 14: 10 AM-2 PM
GIGI

Board of Directors Meeting Agenda
Thursday, December 18th
5:15 PM-7:00 PM
At Girls Inc. of Greater Indianapolis



Board Members in Attendance

Ellen Butz, Chris Cotterill, Payton DuBose, Rico Francis, Jennifer Grady, Erica Harris, Lisa Hawkins, Suzie Kovatch, Kristen Lampkin, Parul Malik, Mark Mosias, Jennifer Rufatto, Evelyn Thompson

Board Members not in Attendance

Carla Harris, Jeannie Infante, Andrew Peñalva

Staff In Attendance

Lindsay Gramlich, Carla Montgomery, Tammie Hardin, Jade Stone, Bea DuBois

Official Meeting Minutes

Call to Order

Ellen Butz, Board Chair, called the meeting to order at 5:17 PM, waited on Corum

Mission Moment

Lindsay Gramlich, CEO & President, shared about the Winter Wishes event from the previous night, 275 families were served. The bulk of donations received for Winter Wishes were aimed at young girls. In the future we would want to look at partnering with additional organizations with the aim of being gender inclusive. Asking others to join earlier in the year would provide greater benefit to the community.

For planning a Christmas in July event was suggested, would be a kickstarter to the Winter Wishes event.

Consent Agenda

Ellen Butz, Board Chair, presented the Consent Agenda for approval. No questions, approved by Jennifer Grady, Board Member, moved to approve, and Mark Mosias, Board Member, second. The motion carried unanimously.

Financial Oversight

Suzie Kovatch, Board Treasurer, shared that finances are strong in cash flow through year end. Big grants came through. Financials, page 22, has accrual, crushing goals in corporate and foundation gifts.

Lindsay, highlighted the Board Dashboard, all goals set were surpassed. Raising an additional 13k above goal set and still seeing additional year end giving.

United Way giving has dipped compared to previous years. UW also takes a significant

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fee for processing donations. If other donation venues are available for individual donors to continue or start giving directly to GiGi.

Working with marketing team on matching gifts for 2026. Resiliency Fund with United Way has some restrictions, including requiring GiGi to bring in a consultant. The donor profile analysis was created for insights into individual giving.

Jennifer Grady, Board Member, spoke about upcoming tax law changes, highlighting individual donors. Jennifer will share details on new taxes, regarding bunching and using tax strategies. As well as talking points to share with givers, including Donor Advised Funds. Jennifer will share some talking points with Lindsay, and share with board.

Suzie, moved to approve the financial report, no questions, Approved by Jennifer Grady, Board Member, the motion was seconded by Parul Malik, Vice Chair, and the board voted unanimously in favor.

Suzie continued to share that the 2026 budget is realistic, individual giving has a slight increase but the budget is overall conservative.

Commentary in board book snapshot, needing to increase programs but good overall. There is a Cost-of-Living adjustment for all staff.

Lindsay added that a 3% pay increase for cost of living for all staff and starts the first pay period of 2026. This has not been in place in previous years and is based on funds being received. Next step will be to build back the 6-month reserve account.

Carla, Chief People Officer, will unveil a merit increase program in the near future. Currently there are fifteen staff, and two open positions. There has been 84% retention among staff, this is double what has been in previous years.

Suzie, finished up financial updates speaking to the Investment Policy. Updating asset classes and having the account manager step up to do their part for GiGi. The main changes are with the benchmark being updated, changes in future - we will have the choice to RFP or stay with financial company.

Suzie Motioned to approve, Erica Harris, Board Member, second. The motion carried unanimously.

Governance Update

Lisa Hawkins, Governance Chair and Secretary, update with total of board members. Changes in sitting board members, exiting 1st term members – Chris Cotterill and

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Kristen Lampkin, Tosha Huddleston resigned. Suzie has finished her second term, for a total of six years on the board.

Four prospective new board members, Shannon Charles, Kristin Froehle, Shannon Furlin, and Jim Watson. This group brings in a diverse set of skills that would continue to give balance to the board.

It was a rigorous process for the slate of candidates; many board members may have met with them in the due diligence process. The selection process started early enough, we met on calls, in person and more. Thank you to all for your assistance.

Lisa motioned to approve all four candidates as board members, Mark Mosias approved, Ellen seconded, the board was unanimous.

A vote for existing board members to continue into a second term.

Ellen Butz, Parul Malik, Carla Harris, and Jennifer Rufatto: Suzie motioned to approve, Erica seconded. The motion carried unanimously.

Lisa added that the key items for 2026 are to work on by-laws and second half of the year will be recruiting - we should always be looking for additional potential members. Ad-Hoc roles are needed on development and finance committees, this is one way to vet potential board members prior to inviting them into the process. Candidate recruitment starts in August of each year and there is a pipeline of candidates that we can pull forward into full board roles. We want to backfill in organizations but must be the right person. Keeping connections of board members within the organizations.

Strategic Plan

Lindsay spoke to how GiGi stayed true to the plan for 2025, we have big wins regarding programming. All programs now have capstones; JD Finish Line Presentations were a great example of the new implementations of program redesign. Capstones were also shared at the TogetHER event. Girls Inc Indy Now is our virtual outreach. This is a way to supplement programming when girls cannot join in person. And, a way for girls outside of Marion County to access some resources. The weekly programs newsletter has helped our programming staff.

2026 Planning has the IAAQLI Grant, Career Lab being launched. Podcast space will also be created.

We need help with RFP's to find builders and get quotes to move forward on the basement renovation for these new spaces. While also being wise about how we are spending the funds available for this new space. Career Lab will have ten computer stations, smart boards- for trades, a study space, and give access to computers for our families. For programs there is 180k for renovation, the remainder to be used for

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providing resources.

We are a pilot organization for AudioChuck, part of the collaboration is that we will have access to their staff, engineers, and have dinner with Ashley Flowers. Our girls will learn a new skillset from experts at AudioChuck. This brand new partnership is because of a relationship with Drew at AudioChuck, who was a contact at another organization previously. Timeline, is to start moving as soon as possible. The RFP will be first then the executive team will vote to move forward with a specific contractor. The goal is for the space to be ready in May. Regardless of renovation Q1 2026 will start programming.

We need to think of how best to communicate with the board and what is going on at GIGI and how they can join forces with the staff and with events.

Lindsay, Goal 2 of the Strategic Plan, Uplifting Girls Voices, was met with TogetHER 2025, and hosting a family feedback night.

We have a group of girls going to an Advocacy Summit, a sponsored event where we were selected to go to St. Louis. This will happen in July, with overlap during leadership academy. Still lot of talk going on for the best execution of this opportunity.

Goal 3: Big win was also building a recruitment strategy and implementing. We are seeing significant growth in girls being served.

A 2026 focus is individual giving and finding the individual giving staff member.

In 2026 there will be expansion into Pike and Lawrence Township. 2027 goal is to expand into a new county as well. Readiness assessment and talking to potential partners to assist in the growth. There are issues in different areas, taking it one step at a time. Start looking at future and planning for the next strategic plan, a year prior to launching.

Big wins, surpassing goal of 2k girls served, last year just over 1k were served. We do not anticipate this growth size again. There is tracking of high and low touch with girls served, counting both as they are receiving our programming. We will be tracking both touch bases, year over year as well. There was a retention rate of 72% of girls being served, 2024 was 42%. We will never be at 100 due to different reasons, for example girls moving out of the area/schools we serve. The goal is to have girls return. Emily Henson has the data to analyze and drive decisions.

Staff retention has remained at 100% since April 2025; however, some turnover is anticipated due to the entry-level nature of many roles.

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\$2.1 million raised, surpassing the \$1,724,900 goal despite a challenging environment. Giving Analysis First Look data slide was created in partnership with Cape Fletcher. We are not accounting for Lilly Endowment as we can never guarantee the funds. We have the growth, in alignment with leadership changes – proud and validated of where we are.

Individual donors used to be high, and it will take time to get those numbers back up starting by rebuilding the base. This change can be directly correlated with leadership, losing sight of individual givers. This is anticipated to go well. Advancement changes, Jade going confidently into the meetings and making the big asks. Ellen added, personal relationships can have an impact, sharing what we do and the numbers of how we are making a difference.

CEO Updates

Lindsay shared appreciation with the three outgoing board members, Suzie, Chris and Kristen.

6:30 PM meeting concluded, followed by reception and social.

Girls Inc. of Greater Indianapolis

Executive Committee Meeting Minutes January 20, 2026

Attending: Ellen Butz, Lindsay Gramlich Carla Harris, and Parul Malik.

The meeting was called to order at 5:15pm

Leadership coaching agreement was approved. It is a contract renewal and the donor specified who we were to use.

RFPs were reviewed for the basement renovation. Committee approved utilizing Kort Builders. Parul suggested timelines be included in the contract. Ellen suggested we discuss the architect with Kort since the firm was so much less than others. We need to ensure we are getting all the services we need from an architect.

2865 girls were served last year. The growth brings to light some safety concerns surrounding our facility. Discussion of high versus low impact programming and what that mix should be.

Development will be focusing on the individual donor with an emphasis on the younger donor. The committee will also look for more donations in kind for Together and make phone calls to donors thanking them.

The Finance committee has its members. They will be focusing on reporting to the board and utilizing the dashboard. We also discussed Tammy's retirement and that transition.

Governance will be doing a by-law review, updating the board matrix, conducting exit interviews of board members. Also under consideration are a "meet the staff" initiative and a buddy program for new board members.

The meeting was adjourned at 7:00 pm



Development Committee

January 16, 2026

2:30 PM-4:00 PM

Committee Members

Parul Malik, Development Chair

~~Payton DuBose~~

~~Rico Francis~~

Kristin Froehle

Mark Mosias

Andrew Peñalva

Staff

Lindsay Gramlich, President & CEO

Jade Stone, Senior Director of Advancement

- **Call to Order:** 2:30 PM

The meeting was called to order at 2:32 PM by Parul Malik.

Parul emphasized the importance of consistent attendance and asked members to review upcoming committee meeting dates. Members were encouraged to notify Parul and Jade Stone in advance if they anticipate conflicts. If multiple members are unable to attend a scheduled meeting, the committee may reschedule to ensure full participation.

- **Updates:** 2:30 PM-2:35 PM

Jade provided an overview of the organization's 2026 goals and shared January 2026 progress updates, highlighting two significant gifts that resulted from 2025 solicitations:

- A three-year, multi-year gift from JD Finish Line Foundation, serving as the presenting sponsor for the Leadership Academy.
- A \$10,000 gift from Scientech Foundation.

Jade noted strong momentum heading into 2026 and emphasized the opportunities ahead for continued growth.

In response to a request made by the committee in November, Jade presented a breakdown of current partners by industry sector. She highlighted a strategic need to pursue new partnerships within the hospitality industry, as we lack that representation in our partnerships.

- **TogetHER 2026:** 2:35 PM-3:30 PM

Jade provided an overview of TogetHER 2026, including event logistics, sponsorship structure, and the overall fundraising timeline.

Key discussion points included:

- Adjustments to sponsorship levels to directly reflect limited seating capacity (max 200 people).

- Strategic outcomes for the event beyond revenue generation, including visibility, partnerships, and mission alignment.
- Alignment on the event theme: “Powered by Girls”, with a focus on workforce development and leadership.

The committee discussed how TogetHER 2026 can be leveraged as a primary driver to meet 2026 goals. Jade emphasized that the most valuable role of the committee is to support the event through:

- Strategic introductions: who didn’t sponsor last year that you can introduce us to?
- Leveraging personal and professional networks: who do you know that can help us with the logistics we need to secure? (A/V, stage, DJ, florals, prints)
- Making credible sponsorship asks: who can nudge to secure a “YES”?
- Increasing visibility for the event and Girls Inc. mission: how can you increase our event invisibility?

Committee members expressed alignment with the approach and goals for TogetHER 2026.

- **2026 Development Committee:** 3:30 PM-3:45 PM

Jade revisited questions around committee focus areas, key initiatives, and opportunities for ad hoc engagement in 2026.

The committee discussed ways to maximize impact by aligning member strengths with development priorities—with an emphasis on micro-event strategies.

- **New Business, Asks, + Good of the Order:** 3:45 PM-4:00 PM

The meeting was adjourned at 3:25 PM.



of Greater Indianapolis

Girls Inc. of Greater Indianapolis Board of Directors

REPORT

Finance Committee

February 9, 2026

10:00 – 11:00 a.m.

In Attendance:

Committee Members

Carla Harris, Chair

Ellen Butz

Jeannie Infante

Jennifer Grady

Staff

Tamara Hardin, VP Finance

1. Meeting called to order at 10:00 a.m.

2. Strategic Items

a. Review financial statements

The annual independent audit will begin February 23, 2026. Year-end entries have not yet been made for fixed assets, depreciation, and leased equipment accounts. Those entries will be made during the audit fieldwork using Pile CPAs' software. Treasurer Carla Harris led the review of January 31, 2026 financial statements. The Balance Sheet reflects an increase of more than \$466,000 in the value of the Permanent Endowment account and an increase of \$59,000 in the reserve account; both accounts are held at PNC. Year-over-year Unrestricted Net Assets increased by \$540,000, and Restricted Net Assets increased by \$505,000. The Profit and Loss statement reflects Net Revenue of \$104,000 because of a multi-year pledge from J.D. Finishline to be the lead sponsor for the summer Leadership Academy camp for 2026-2028. The committee reviewed the Budget to Actual report. Timing variations were noted for a few expense line items. Salaries and Wages were below target for January, but two (2) additional employees for the Fundraising Department have been hired and will begin work in February. Cash flow projections were reviewed. Cash flow projections are sufficient

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throughout the year, but are expected to dip in late summer, as usual. Committee members reviewed the preliminary financial statements for December 31, 2025. Jennifer Grady initiated a discussion of the impact of funds restricted for past and future years. Ellen requested that funds restricted for future years appear below the line along with gifts released from restriction from prior years.

3. Other Business Items

a. Committee Meeting Dates

The Finance Committee scheduled 2026 regular meeting dates for 10:00 a.m. on April 13th, July 20th, October 12th, and November 16th.

b. Financial Report for Board Meetings

A new financial dashboard is being developed for the board, and the budget report format will be altered per requests.

4. Meeting Adjourned at 10:50 a.m.



of Greater Indianapolis

Girls Inc. of Greater Indianapolis Board of Directors

Governance Committee

REPORT

January 15, 2026

4:00 – 5:30 pm

Committee Members

Y	Lindsay Gramlich, President & CEO	Y	Jennifer Rufatto
Y	Lisa Hawkins, Chair		
Y	Erica Harris		
Y	Sandy Jordan		

- Meeting called to order at 4:04PM
- Reviewed the November Governance Committee Report with a focus on action items to ground the group and provide context for the discussion.
- **Strategic Items**

Board Member Update

- Provided an update on the new incoming Board members. Reminded the group of our successful vote in December where the full slate was approved unanoumsly by the Board. Candidates where notified immediately following the Board meeting by our President and CEO and all have accepted the position, effective January 1, 2026. Onboarding is scheduled for January 30th from 2:00-4:00pm.
- The Executive Committee (EC) will discuss and assigned new Board members to committees at their January meeting. This provides an opportunity for EC to reevaluate current committees and make changes accordingly.
- The Governance Committee (GC) went from 9 committee members down to 5 compared to this time last year and is looking forward to having new additions.
- **Action Item:** Review/refresh committee charters as needed and assign new Board members to committees and communicate updates. **(Lindsay)**

Board Member Development & Engagement

- With the new Boarding members joining us, the committee agreed it was an appropriate time to activate the Buddy Program that was developed in 2025 but not yet launched. We agreed to provide an overview of the program during the onboarding session this month and will also assess interest at this time. The GC will recommend a buddy and confirm comittment.

Inspiring all girls to be strong, smart, and bold

- The GC will begin conducting exit interviews with Board members that are leaving the organization for any reason (resignation and term completion). The intent would be to gain insight into Board member experiences in order to continually improve the health of the Board.
- **Action Item:** Resend the Buddy Program proposal to the GC for review and prepare a slide(s) to be used as an overview at the Onboarding session. **(Jennifer)**
- **Action Item:** Introduce the program to the new Board members at the January onboarding session, provide an overview and confirm who is interested in being assigned a buddy. **(Lindsay)**
- **Action Item:** Propose a match for any interested Board members and communicate expectations to all parties. **(Jennifer)**
- **Action Item:** Propose a standard set of exit interview questions (and procedures) for GC review and begin conducting exist interviews (as needed). **(Sandy)**

Board Recruitment

- Board recruitment continues with potential candidates being identified and shared with the GC chair. Each member of the Board is expected to assist with recruitment, please keep an eye out for leaders in the community who may be a great addition to the Board.
- **Action Item:** None

Bylaws, Policies and Standard Operating Procedures

- Agreed to conduct our annual bylaw refresh in 1st Quarter and aligned on a high-level timeline.
 - Jan – Confirm review/update expectations and timeline with the EC
 - Feb – Review bylaws and document proposed changes
 - March – CG and EC to review proposed changes
 - April – Board to vote on proposed bylaw changes
- **Action Item:** Review the current by-laws and recommend proposed updates/changes. **(Sandy)**
- **Action Item:** Ensure LOA policy language doesn't conflict with current By-Laws **(Jennifer/Sandy)**
- **Action Item:** Take LOA policy to the Executive Committee to review and approve **(Lisa/Lindsay)**

- **Other Business**

Board Education

- Discussed the importance of ongoing Board education and proposed we have standing education topics at each Board meeting (with a focus on the retreat). Proposed topics included staff bios and highlights, program overviews/refreshers, etc. Lindsay and Ellen will take point on managing education topics and segments.
- **Action Item:** Request input from the Board at the February Board Retreat on what education topics would be of interest to them in 2026. **(Lindsay)**

Other Discussion Topics

- Discussed the idea of celebrating staff with personalized letters from the Board to the GIGI staff. This is a great way to recognize staff and let them know we appreciate their commitment to our mission.
- Meeting adjourned at 5:03pm



2026 BOARD OF DIRECTORS

Committee + Meeting Dates

BOARD MEETINGS

** All meetings will be held in person in the Board Room at the GiGi Campus.*

Wednesday, February 18: 4:00 PM-7:00 PM (This will also be our retreat)

Tuesday, April 21: 5:15-7:00 PM

Tuesday, June 16: Time TBD as this will be more of a social event with a little board business thrown in.

Tuesday, August 18: 5:15 -7:00 PM

Tuesday, October 20: 5:15 -7:00 PM

Tuesday, December 15: 5:15 -7:00 PM

COMMITTEE MEETINGS

Executive Committee Meetings

Tuesday, January 20: 5:15-7:00 PM

Tuesday, March 24: 5:15-7:00 PM

Tuesday, May 19: 5:15-7:00 PM

Tuesday, July 21: 5:15-7:00 PM

Tuesday, September 15: 5:15-7:00 PM

Tuesday, November 17: 5:15-7:00 PM

Finance Committee Meetings

Monday, January 19: 9:00 AM

Monday, February 9: 10:00 AM

Monday, April 13: 10:00 AM

Monday, July 20: 10:00 AM

Monday, October 12: 10:00 AM

Monday, November 16: 10:00 AM

Development Committee Meetings

Friday, January 16: 2:30-4:00 PM

Friday, March 20: 2:30-4:00 PM

Friday, May 15: 2:30-4:00 PM

Friday, July 17: 2:30-4:00 PM

Friday, September 11: 2:30-4:00 PM

Friday, November 13: 2:30-4:00 PM

Governance Committee Meetings

Thursday, January 15: 4:00-5:30 PM

Thursday, March 19: 4:00-5:30 PM

Thursday, May 21: 4:00-5:30 PM

Thursday, July 16: 4:00-5:30 PM

Thursday, September 17: 4:00-5:30 PM

Thursday, November 12: 4:00-5:30 PM

Girls Inc. of Greater Indianapolis
Balance Sheet Prev Year Comparison - Preliminary
As of December 31, 2025

	Total			
	As of Dec 31, 2025	As of Dec 31, 2024 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000 Checking Account	41,921.73	26,835.73	15,086.00	56.22%
1010 Sweep Account	450,316.22	388,312.43	62,003.79	15.97%
1050 Petty Cash	100.00	100.00	0.00	0.00%
1310 Postage Meter Account	452.38	52.38	400.00	763.65%
Total Bank Accounts	\$ 492,790.33	\$ 415,300.54	\$ 77,489.79	18.66%
Accounts Receivable				
1200 Accounts Receivable	869,021.92	396,786.27	472,235.65	119.02%
Total Accounts Receivable	\$ 869,021.92	\$ 396,786.27	\$ 472,235.65	119.02%
Other Current Assets				
1300 Undeposited Funds	0.00	4,067.00	-4,067.00	-100.00%
1400 Prepaid Expenses	12,286.37	13,007.22	-720.85	-5.54%
1500 Investments	651,118.23	589,745.38	61,372.85	10.41%
1505 Endowment Investments	3,462,954.13	2,984,778.52	478,175.61	16.02%
1550 CICF Endowment Fund	19,179.82	17,264.29	1,915.53	11.10%
Total Other Current Assets	\$ 4,145,538.55	\$ 3,608,862.41	\$ 536,676.14	14.87%
Total Current Assets	\$ 5,507,350.80	\$ 4,420,949.22	\$ 1,086,401.58	24.57%
Fixed Assets				
1600 Land	194,000.00	194,000.00	0.00	0.00%
1610 Land Improvements	61,160.87	34,700.00	26,460.87	76.26%
1620 Building	1,435,299.34	1,435,299.34	0.00	0.00%
1630 Furniture & Fixtures	102,377.34	72,377.34	30,000.00	41.45%
1640 Equipment	69,567.84	69,567.84	0.00	0.00%
1650 Technology Portal	7,742.50	7,742.50	0.00	0.00%
1710 Land Improvements - Accum Depr	-34,700.00	-34,700.00	0.00	0.00%
1720 Building - Accum Depreciation	-648,560.31	-586,995.25	-61,565.06	-10.49%
1730 Furniture & Fixtures - Accum De	-65,045.97	-62,567.94	-2,478.03	-3.96%
1740 Equipment - Accum Depr	-36,974.22	-20,888.54	-16,085.68	-77.01%
1750 Technology Portal - Accum Depr	-7,742.50	-7,742.50	0.00	0.00%
Total Fixed Assets	\$ 1,077,124.89	\$ 1,100,792.79	-\$ 23,667.90	-2.15%
Other Assets				
1590 Construction in Progress	0.00	16,640.15	-16,640.15	-100.00%
1900 Operating Right of Use Asset	16,651.35	16,651.35	0.00	0.00%
1905 Operating ROU Asset Accum Amort	-2,208.43	-2,208.43	0.00	0.00%
Total Other Assets	\$ 14,442.92	\$ 31,083.07	-\$ 16,640.15	-53.53%
TOTAL ASSETS	\$ 6,598,918.61	\$ 5,552,825.08	\$ 1,046,093.53	18.84%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 Accounts Payable	28,105.39	24,307.98	3,797.41	15.62%
2015 Tenant Security Deposit	500.00	500.00	0.00	0.00%
Total Accounts Payable	\$ 28,605.39	\$ 24,807.98	\$ 3,797.41	15.31%
Credit Cards				
2010 Company Credit Card NBofl	7,613.35	2,905.13	4,708.22	162.07%

Total Credit Cards	\$	7,613.35	\$	2,905.13	\$	4,708.22	162.07%
Other Current Liabilities							
2105 Deferred Revenue		7,500.00		2,500.00		5,000.00	200.00%
2200 Payroll Liabilities		0.00		0.00		0.00	
2240 Dental & Vision Deductions		16.58		181.75		-165.17	-90.88%
2270 AFLAC Deductions - Pre-tax		0.00		205.46		-205.46	-100.00%
2300 Salaries & Wages Payable		34,043.55		27,129.74		6,913.81	25.48%
2310 PTO Payable		21,391.15		10,464.83		10,926.32	104.41%
Total 2200 Payroll Liabilities	\$	55,451.28	\$	37,981.78	\$	17,469.50	45.99%
2710 Mortgage Payable Current Debt		32,458.25		32,359.64		98.61	0.30%
2720 Short-Term Oper Lease Liability		2,963.12		2,963.12		0.00	0.00%
Total Other Current Liabilities	\$	98,372.65	\$	75,804.54	\$	22,568.11	29.77%
Total Current Liabilities	\$	134,591.39	\$	103,517.65	\$	31,073.74	30.02%
Long-Term Liabilities							
2810 Mortgage Payable Long Term Debt		123,710.08		154,558.95		-30,848.87	-19.96%
2820 Long-Term Oper Lease Liability		11,077.15		11,077.15		0.00	0.00%
Total Long-Term Liabilities	\$	134,787.23	\$	165,636.10	-\$	30,848.87	-18.62%
Total Liabilities	\$	269,378.62	\$	269,153.75	\$	224.87	0.08%
Equity							
3000 Unrestricted Net Assets		741,426.18		645,622.89		95,803.29	14.84%
3100 Donor Restricted Net Assets		2,292,245.15		1,787,027.81		505,217.34	28.27%
3200 Endowment		2,250,000.00		2,250,000.00		0.00	0.00%
Net Revenue		1,045,868.66		601,020.63		444,848.03	74.02%
Total Equity	\$	6,329,539.99	\$	5,283,671.33	\$	1,045,868.66	19.79%
TOTAL LIABILITIES AND EQUITY	\$	6,598,918.61	\$	5,552,825.08	\$	1,046,093.53	18.84%
TOTAL LIABILITIES AND EQUITY	\$	6,598,918.61	\$	5,552,825.08	\$	1,046,093.53	18.84%

Accrual Basis

Girls Inc. of Greater Indianapolis
Profit & Loss Prev Year Comparison - Preliminary
January - December 2025

	Jan - Dec 2025 (CY)	Jan - Dec 2024 (PY)	Change	% Change
Revenue				
4000 Individual Donations	165,656.05	167,617.75	-1,961.70	-1.17%
4010 Corporate Donations & Grants	598,442.43	536,721.40	61,721.03	11.50%
4020 Foundation Donations & Grants	145,385.98	178,100.00	-32,714.02	-18.37%
4035 Restricted for Future Years	1,219,028.00	948,425.00	270,603.00	28.53%
4100 Program Services Income	78,002.54	64,425.40	13,577.14	21.07%
4200 Rental Income	6,000.00	6,000.00	0.00	0.00%
4300 Gift In Kind Income	11,757.00	20,167.25	-8,410.25	-41.70%
4400 Event, Net	136,727.01	95,412.57	41,314.44	43.30%
4800 Interest Income	6,321.21	5,601.48	719.73	12.85%
4900 Investment Interest & Dividends	93,955.51	92,433.35	1,522.16	1.65%
4910 Investment Realized Gain/Loss	37,685.19	46,426.04	-8,740.85	-18.83%
4920 Investment Unrealized Gain/Loss	430,440.20	245,322.51	185,117.69	75.46%
4925 Change in Beneficial Interest	1,915.53	1,660.96	254.57	15.33%
4930 Gain/Loss on Sale	0.00	-13,653.05	13,653.05	100.00%
Total Revenue	\$ 2,931,316.65	\$ 2,394,660.66	\$ 536,655.99	22.41%
Gross Profit	\$ 2,931,316.65	\$ 2,394,660.66	\$ 536,655.99	22.41%
Expenditures				
5000 Salaries & Wages Expense	1,050,052.25	1,047,239.75	2,812.50	0.27%
5100 Payroll Taxes Expense	81,595.09	77,244.62	4,350.47	5.63%
5200 Benefits Expense	138,514.14	87,757.70	50,756.44	57.84%
5300 Other Labor Expense	36,899.93	42,609.89	-5,709.96	-13.40%
5400 Contractor Services Expense	167,923.23	156,191.24	11,731.99	7.51%
5500 Professional Fees Expense	29,342.32	27,607.50	1,734.82	6.28%
5600 Insurance Expense	25,508.53	23,501.36	2,007.17	8.54%
5700 Occupancy Expense	33,110.90	39,832.48	-6,721.58	-16.87%
5800 Equipment Expense	70,883.71	61,572.28	9,311.43	15.12%
5900 Materials & Supplies Expense	36,329.31	27,063.98	9,265.33	34.23%
6000 Public Relations Expense	11,412.10	13,228.39	-1,816.29	-13.73%
6100 Printing & Mailing Expense	3,044.22	3,725.26	-681.04	-18.28%
6200 Workforce Development Expenses	7,000.00	0.00	7,000.00	
6300 Travel Expense	30,147.92	28,760.55	1,387.37	4.82%
6400 Conference Expense	18,200.84	4,491.64	13,709.20	305.22%
6500 Membership & Subscription Exp	1,203.99	421.28	782.71	185.79%
6600 National Dues Expense	12,000.00	12,000.00	0.00	0.00%
6700 Scholarship Award	0.00	1,500.00	-1,500.00	-100.00%

7000 Bank Charges Expense	1,077.54	1,015.36	62.18	6.12%
7100 Credit Card Processing Exp	4,021.35	3,282.96	738.39	22.49%
7200 Interest Expense	11,518.45	8,999.81	2,518.64	27.99%
7300 Investment Fees Expense	22,621.40	23,088.84	-467.44	-2.02%
7400 Miscellaneous Expense	-95.00	0.00	-95.00	
7410 Bad Debt Expense	1,250.00	5,198.60	-3,948.60	-75.96%
7411 Gift In Kind Expense	11,757.00	14,204.25	-2,447.25	-17.23%
8000 Depreciation Expense	80,128.77	83,102.29	-2,973.52	-3.58%
Total Expenditures	\$ 1,885,447.99	\$ 1,793,640.03	\$ 91,807.96	5.12%
Net Operating Revenue	\$ 1,045,868.66	\$ 601,020.63	\$ 444,848.03	74.02%
Net Revenue	\$ 1,045,868.66	\$ 601,020.63	\$ 444,848.03	74.02%

Accrual Basis

Girls Incorporated of Greater Indianapolis
Preliminary Budget vs Actuals FY 2025
January - December 2025

	Dec 25	Budget	\$ Over Budget	% of Budget	Jan - Dec 25	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Income									
Individual Donations	66,614.31	30,000.00	36,614.31	222.05%	165,656.05	340,000.00	-174,343.95	48.72%	340,000.00
Corporate Donations & Grants	12,000.00	8,500.00	3,500.00	141.18%	598,442.43	709,750.00	-111,307.57	84.32%	709,750.00
Foundation Donations & Grants	0.00	0.00	0.00	0.0%	145,385.98	550,150.00	-404,764.02	26.43%	550,150.00
Restricted for Future Years	191,000.00	0.00	191,000.00	100.0%	1,219,028.00	0.00	1,219,028.00	100.0%	0.00
Program Services Income	160.00	0.00	160.00	100.0%	78,002.54	73,820.00	4,182.54	105.67%	73,820.00
Rental Income	500.00	500.00	0.00	100.0%	6,000.00	6,000.00	0.00	100.0%	6,000.00
Gift In Kind Income	0.00	0.00	0.00	0.0%	11,757.00	0.00	11,757.00	100.0%	0.00
TogetHER Event, Net	0.00	0.00	0.00	0.0%	136,727.01	125,000.00	11,727.01	109.38%	125,000.00
Interest Income	1,039.80	375.00	664.80	277.28%	6,321.21	4,500.00	1,821.21	140.47%	4,500.00
Total Income	271,314.11	39,375.00	231,939.11	689.05%	2,367,320.22	1,809,220.00	558,100.22	130.85%	1,809,220.00
Gross Profit	271,314.11	39,375.00	231,939.11	689.05%	2,367,320.22	1,809,220.00	558,100.22	130.85%	1,809,220.00
Expense									
Salaries & Wages Expense	133,364.10	85,000.00	48,364.10	156.9%	1,050,052.25	1,144,800.00	-94,747.75	91.72%	1,144,800.00
Payroll Taxes Expense	9,728.78	6,500.00	3,228.78	149.67%	81,595.09	87,577.21	-5,982.12	93.17%	87,577.21
Benefits Expense	14,239.40	12,622.03	1,617.37	112.81%	138,514.14	145,660.75	-7,146.61	95.09%	145,660.75
Other Labor Expense	5,778.90	3,875.00	1,903.90	149.13%	36,899.93	32,500.00	4,399.93	113.54%	32,500.00
Contractor Services Expense	-11,969.37	15,000.00	-26,969.37	-79.8%	167,923.23	183,100.00	-15,176.77	91.71%	183,100.00
Professional Fees Expense	0.00	1,250.00	-1,250.00	0.0%	29,342.32	28,000.00	1,342.32	104.79%	28,000.00
Insurance Expense	1,987.84	2,250.01	-262.17	88.35%	25,508.53	27,500.00	-1,991.47	92.76%	27,500.00
Occupancy Expense	8,336.59	4,450.00	3,886.59	187.34%	33,110.90	53,500.00	-20,389.10	61.89%	53,500.00
Equipment Expense	10,289.32	5,589.31	4,700.01	184.09%	70,883.71	66,573.41	4,310.30	106.48%	66,573.41
Materials & Supplies Expense	3,773.04	2,566.67	1,206.37	147.0%	36,329.31	41,900.00	-5,570.69	86.71%	41,900.00
Public Relations Expense	265.28	2,175.00	-1,909.72	12.2%	11,412.10	25,400.00	-13,987.90	44.93%	25,400.00
Printing & Mailing Expense	1,127.79	2,690.00	-1,562.21	41.93%	3,044.22	10,625.00	-7,580.78	28.65%	10,625.00
Workforce Development Expense	0.00	2,500.00	-2,500.00	0.0%	7,000.00	30,000.00	-23,000.00	23.33%	30,000.00
Travel Expense	1,426.00	4,500.00	-3,074.00	31.69%	30,147.92	31,450.00	-1,302.08	95.86%	31,450.00
Conference Expense	1,805.37	0.00	1,805.37	100.0%	18,200.84	26,500.00	-8,299.16	68.68%	26,500.00
Membership & Subscription Exp	0.00	0.00	0.00	0.0%	1,203.99	400.00	803.99	301.0%	400.00
National Dues Expense	1,000.00	1,000.00	0.00	100.0%	12,000.00	12,000.00	0.00	100.0%	12,000.00
Bank Charges Expense	100.00	140.00	-40.00	71.43%	1,077.54	1,700.00	-622.46	63.39%	1,700.00
Credit Card Processing Exp	225.04	208.34	16.70	108.02%	4,021.35	2,500.00	1,521.35	160.85%	2,500.00
Interest Expense	968.95	633.34	335.61	152.99%	11,518.45	7,600.00	3,918.45	151.56%	7,600.00
Investment Fees Expense	0.00	2,000.00	-2,000.00	0.0%	22,621.40	24,000.00	-1,378.60	94.26%	24,000.00
Miscellaneous Expense	0.00	0.00	0.00	0.0%	-95.00	0.00	-95.00	100.0%	0.00
Bad Debt Expense	0.00	0.00	0.00	0.0%	1,250.00	0.00	1,250.00	100.0%	0.00
Gift In Kind Expense	0.00	0.00	0.00	0.0%	11,757.00	0.00	11,757.00	100.0%	0.00
Depreciation Expense	6,677.40	7,083.34	-405.94	94.27%	80,128.77	85,000.00	-4,871.23	94.27%	85,000.00
Total Expense	189,124.43	162,033.04	27,091.39	116.72%	1,885,447.99	2,068,286.37	-182,838.38	91.16%	2,068,286.37
Net Income	82,189.68	-122,658.04	204,847.72	-67.01%	481,872.23	-259,066.37	740,938.60	-186.0%	-259,066.37
Gifts to be Released from Restriction for use in 2025									608,925.00
Permanent Endowment Account Draw									0.00
Net Operating Gain/Loss									349,858.63

Girls Inc. of Greater Indianapolis
Balance Sheet Prev Year Comparison
As of January 31, 2026

	Total			
	As of Jan 31, 2026	As of Jan 31, 2025 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000 Checking Account	14,774.25	24,274.23	-9,499.98	-39.14%
1010 Sweep Account	486,425.96	353,102.25	133,323.71	37.76%
1050 Petty Cash	100.00	100.00	0.00	0.00%
1310 Postage Meter Account	452.38	52.38	400.00	763.65%
Total Bank Accounts	\$ 501,752.59	\$ 377,528.86	\$ 124,223.73	32.90%
Accounts Receivable				
1200 Accounts Receivable	884,021.92	355,345.98	528,675.94	148.78%
Total Accounts Receivable	\$ 884,021.92	\$ 355,345.98	\$ 528,675.94	148.78%
Other Current Assets				
1400 Prepaid Expenses	9,495.62	11,733.76	-2,238.14	-19.07%
1500 Investments	658,498.42	599,480.71	59,017.71	9.84%
1505 Endowment Investments	3,529,300.80	3,063,032.64	466,268.16	15.22%
1550 CICF Endowment Fund	19,179.82	17,264.29	1,915.53	11.10%
Total Other Current Assets	\$ 4,216,474.66	\$ 3,691,511.40	\$ 524,963.26	14.22%
Total Current Assets	\$ 5,602,249.17	\$ 4,424,386.24	\$ 1,177,862.93	26.62%
Fixed Assets				
1600 Land	194,000.00	194,000.00	0.00	0.00%
1610 Land Improvements	61,160.87	34,700.00	26,460.87	76.26%
1620 Building	1,435,299.34	1,435,299.34	0.00	0.00%
1630 Furniture & Fixtures	102,377.34	72,377.34	30,000.00	41.45%
1640 Equipment	69,567.84	69,567.84	0.00	0.00%
1650 Technology Portal	7,742.50	7,742.50	0.00	0.00%
1710 Land Improvements - Accum Depr	-34,700.00	-34,700.00	0.00	0.00%
1720 Building - Accum Depreciation	-653,690.73	-592,125.69	-61,565.04	-10.40%
1730 Furniture & Fixtures - Accum De	-65,252.47	-62,774.47	-2,478.00	-3.95%
1740 Equipment - Accum Depr	-38,314.70	-22,228.94	-16,085.76	-72.36%
1750 Technology Portal - Accum Depr	-7,742.50	-7,742.50	0.00	0.00%
Total Fixed Assets	\$ 1,070,447.49	\$ 1,094,115.42	-\$ 23,667.93	-2.16%
Other Assets				
1590 Construction in Progress	0.00	16,640.15	-16,640.15	-100.00%
1900 Operating Right of Use Asset	16,651.35	16,651.35	0.00	0.00%
1905 Operating ROU Asset Accum Amort	-2,208.43	-2,208.43	0.00	0.00%
Total Other Assets	\$ 14,442.92	\$ 31,083.07	-\$ 16,640.15	-53.53%
TOTAL ASSETS	\$ 6,687,139.58	\$ 5,549,584.73	\$ 1,137,554.85	20.50%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 Accounts Payable	19,499.65	-1,184.01	20,683.66	1746.92%
2015 Tenant Security Deposit	500.00	500.00	0.00	0.00%
Total Accounts Payable	\$ 19,999.65	-\$ 684.01	\$ 20,683.66	3023.88%
Credit Cards				
2010 Company Credit Card NBoff	6,011.40	2,211.38	3,800.02	171.84%

Total Credit Cards	\$ 6,011.40	\$ 2,211.38	\$ 3,800.02	171.84%
Other Current Liabilities				
2105 Deferred Revenue	4,500.00	0.00	4,500.00	
2200 Payroll Liabilities	0.00	0.00	0.00	
2240 Dental & Vision Deductions	-20.62	124.63	-145.25	-116.54%
2270 AFLAC Deductions - Pre-tax	0.00	356.84	-356.84	-100.00%
2300 Salaries & Wages Payable	34,043.55	27,129.74	6,913.81	25.48%
2310 PTO Payable	21,391.15	10,464.83	10,926.32	104.41%
Total 2200 Payroll Liabilities	\$ 55,414.08	\$ 38,076.04	\$ 17,338.04	45.54%
2710 Mortgage Payable Current Debt	29,862.92	29,730.27	132.65	0.45%
2720 Short-Term Oper Lease Liability	2,963.12	2,963.12	0.00	0.00%
Total Other Current Liabilities	\$ 92,740.12	\$ 70,769.43	\$ 21,970.69	31.05%
Total Current Liabilities	\$ 118,751.17	\$ 72,296.80	\$ 46,454.37	64.26%
Long-Term Liabilities				
2810 Mortgage Payable Long Term Debt	123,710.08	154,558.95	-30,848.87	-19.96%
2820 Long-Term Oper Lease Liability	11,077.15	11,077.15	0.00	0.00%
Total Long-Term Liabilities	\$ 134,787.23	\$ 165,636.10	-\$ 30,848.87	-18.62%
Total Liabilities	\$ 253,538.40	\$ 237,932.90	\$ 15,605.50	6.56%
Equity				
3000 Unrestricted Net Assets	1,787,294.84	1,246,643.52	540,651.32	43.37%
3100 Donor Restricted Net Assets	2,292,245.15	1,787,027.81	505,217.34	28.27%
3200 Endowment	2,250,000.00	2,250,000.00	0.00	0.00%
Net Revenue	104,061.19	27,980.50	76,080.69	271.91%
Total Equity	\$ 6,433,601.18	\$ 5,311,651.83	\$ 1,121,949.35	21.12%
TOTAL LIABILITIES AND EQUITY	\$ 6,687,139.58	\$ 5,549,584.73	\$ 1,137,554.85	20.50%

Accrual Basis

Girls Inc. of Greater Indianapolis

Profit Loss Prev Year Comparison

January 2026

	Total			
	Jan 2026	Jan 2025 (PY)	Change	% Change
Revenue				
4000 Individual Donations	2,485.95	4,091.03	-1,605.08	-39.23%
4010 Corporate Donations & Grants	50,001.50	9,000.00	41,001.50	455.57%
4020 Foundation Donations & Grants	500.00	23,335.98	-22,835.98	-97.86%
4035 Restricted for Future Years	110,000.00	0.00	110,000.00	
4100 Program Services Income	3,540.50	2,500.00	1,040.50	41.62%
4200 Rental Income	500.00	500.00	0.00	0.00%
4300 Gift In Kind Income	0.00	925.00	-925.00	-100.00%
4800 Interest Income	1,091.12	922.21	168.91	18.32%
4900 Investment Interest & Dividends	1,817.91	889.76	928.15	104.31%
4910 Investment Realized Gain/Loss	95,532.26	3,225.45	92,306.81	2861.83%
4920 Investment Unrealized Gain/Loss	-20,059.37	88,722.76	-108,782.13	-122.61%
Total Revenue	\$ 245,409.87	\$ 134,112.19	\$ 111,297.68	82.99%
Gross Profit	\$ 245,409.87	\$ 134,112.19	\$ 111,297.68	82.99%
Expenditures				
5000 Salaries & Wages Expense	83,897.74	73,776.51	10,121.23	13.72%
5100 Payroll Taxes Expense	6,217.69	5,427.37	790.32	14.56%
5200 Benefits Expense	13,502.33	-304.90	13,807.23	4528.45%
5300 Other Labor Expense	456.62	50.00	406.62	813.24%
5400 Contractor Services Expense	9,000.00	5,551.34	3,448.66	62.12%
5500 Professional Fees Expense	0.00	12.00	-12.00	-100.00%
5600 Insurance Expense	2,528.84	1,982.97	545.87	27.53%
5700 Occupancy Expense	2,759.68	2,316.68	443.00	19.12%
5800 Equipment Expense	5,205.90	550.08	4,655.82	846.39%
5900 Materials & Supplies Expense	4,315.09	625.91	3,689.18	589.41%
6000 Public Relations Expense	298.50	1,049.45	-750.95	-71.56%
6200 Workforce Development Expenses	0.00	0.00	0.00	
6300 Travel Expense	0.00	755.00	-755.00	-100.00%
6400 Conference Expense	241.22	0.00	241.22	
6600 National Dues Expense	1,000.00	1,000.00	0.00	0.00%
7000 Bank Charges Expense	600.00	100.00	500.00	500.00%
7100 Credit Card Processing Exp	98.94	89.35	9.59	10.73%
7200 Interest Expense	984.79	699.04	285.75	40.88%
7300 Investment Fees Expense	3,563.94	4,848.52	-1,284.58	-26.49%
7411 Gift In Kind Expense	0.00	925.00	-925.00	-100.00%
8000 Depreciation Expense	6,677.40	6,677.37	0.03	0.00%
Total Expenditures	\$ 141,348.68	\$ 106,131.69	\$ 35,216.99	33.18%
Net Operating Revenue	\$ 104,061.19	\$ 27,980.50	\$ 76,080.69	271.91%
Net Revenue	\$ 104,061.19	\$ 27,980.50	\$ 76,080.69	271.91%

Accrual Basis

Girls Incorporated of Greater Indianapolis
Budget vs. Actuals
January 2026

	Total			
	Actual	Budget	Budget Variance	% of Budget
Revenue				
4000 Individual Donations	2,485.95	187,750.00	-185,264.05	1.32%
4010 Corporate Donations & Grants	50,001.50	939,000.00	-888,998.50	5.32%
4020 Foundation Donations & Grants	500.00	707,000.00	-706,500.00	0.07%
4035 Restricted for Future Years	110,000.00	0.00	110,000.00	-
4100 Program Services Income	3,540.50	109,375.00	-105,834.50	3.24%
4200 Rental Income	500.00	6,000.00	-5,500.00	8.33%
4400 Event, Net	0.00	129,000.00	-129,000.00	0.00%
4800 Interest Income	1,091.12	6,000.00	-4,908.88	18.19%
Total Revenue	\$ 168,119.07	\$ 2,084,125.00	-\$ 1,916,005.93	8.07%
Gross Profit	\$ 168,119.07	\$ 2,084,125.00	-\$ 1,916,005.93	8.07%
Expenditures				
5000 Salaries & Wages Expense	83,897.74	1,298,000.00	-1,214,102.26	6.46%
5100 Payroll Taxes Expense	6,217.69	99,300.00	-93,082.31	6.26%
5200 Benefits Expense	13,502.33	175,250.00	-161,747.67	7.70%
5300 Other Labor Expense	456.62	30,000.00	-29,543.38	1.52%
5400 Contractor Services Expense	9,000.00	72,500.00	-63,500.00	12.41%
5500 Professional Fees Expense	0.00	28,200.00	-28,200.00	0.00%
5600 Insurance Expense	2,528.84	26,225.00	-23,696.16	9.64%
5700 Occupancy Expense	2,759.68	92,500.00	-89,740.32	2.98%
5800 Equipment Expense	5,205.90	71,250.00	-66,044.10	7.31%
5900 Materials & Supplies Expense	4,315.09	76,500.00	-72,184.91	5.64%
6000 Public Relations Expense	298.50	21,210.00	-20,911.50	1.41%
6100 Printing & Mailing Expense	0.00	7,910.00	-7,910.00	0.00%
6200 Workforce Development Expenses	0.00	67,000.00	-67,000.00	0.00%
6300 Travel Expense	0.00	42,210.00	-42,210.00	0.00%
6400 Conference Expense	241.22	4,500.00	-4,258.78	5.36%
6500 Membership & Subscription Exp	0.00	2,150.00	-2,150.00	0.00%
6600 National Dues Expense	1,000.00	12,000.00	-11,000.00	8.33%
7000 Bank Charges Expense	600.00	1,450.00	-850.00	41.38%
7100 Credit Card Processing Exp	98.94	4,500.00	-4,401.06	2.20%
7200 Interest Expense	984.79	10,500.00	-9,515.21	9.38%
8000 Depreciation Expense	6,677.40	85,000.00	-78,322.60	7.86%
Total Expenditures	\$ 137,784.74	\$ 2,228,155.00	-\$ 2,090,370.26	6.18%
Net Operating Revenue	\$ 30,334.33	-\$ 144,030.00	\$ 174,364.33	-21.06%
Net Revenue	\$ 30,334.33	-\$ 144,030.00	\$ 174,364.33	-21.06%
Gifts to be Released from Restriction for use in 2026		600,400.00		
Permanent Endowment Account Draw		0.00		
Net Operating Gain/Loss		456,370.00		

